Economic Development and Budgetary Analysis

Punta Gorda, Florida

Prepared for: The City of Punta Gorda

March 4, 2019





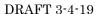


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Executive Summary

Punta Gorda is a relatively affluent retirement community with a service economy based almost exclusively on tourism and meeting the needs of local residents. This lack of balance in the local economy exposes the city to greater risks than more diverse economies, which are better able to withstand an economic downturn, natural disaster or other economic disruption. The tourism economy is expanding with Allegiant Air's hub at Porta Gunda Airport and the coming Sunseeker Resort, but Hurricane Charley in 2004 and the red tide bloom last summer revealed the area's vulnerability to external forces.

The city's appeal to retirees has affected the local housing market and workforce. The influx of retirees supports higher home prices, leaving many younger people unable to find housing in Punta Gorda. The city's limited supply of rental and affordable housing limits the potential to develop a more balanced economy and to meet the service needs of its retired residents. The fact that 22 percent of the city's workforce commutes 25 miles or more to work makes the economy vulnerable to gas price increases.

Based on extension of recent trends, the market could support the following development by 2030:

- 580 to 930 new houses;
- 320 to 420 new rental housing units;
- 300 to 750 new condominiums;
- 150,000 to 250,000 square feet of office space;
- 100,000 to 150,000 square feet of retail space; and
- 75 to 200 hotel rooms.

The parts of the city most competitive for future development include downtown, the Historic District (particularly east of US 41), the US 17 corridor east of Cooper Street, US 41 south of downtown, and the Jones Loop area. Infill development that reinforces the city's walkable character offers the greatest potential as Punta Gorda strives to better address the needs of walkers and cyclists, reducing its dependence on private automobiles. That suggests a need to concentrate more residences, office and retail space in settings served by sidewalks and multi-use pathways. The introduction of Nickel Ride and ridesharing services will help as the city's population ages and more residents need alternatives to driving everywhere.

Balance and diversity are also important to protecting and growing the city's base of independent, local businesses that contribute so much to the area's appeal as a friendly,



hometown community. The extreme seasonality of business for the city's retailers and restaurants challenges their economic viability in the off-season. A larger year-round population would provide more year-round customers and workers, which would help maintain, reinforce and grow that important economic sector.

City Budget Issues

The City of Punta Gorda is a well-managed organization that has worked to make the most of limited financial resources. After a remarkable recovery from Hurricane Charley in 2004, the City managed to function well through the sudden loss of revenues caused by the housing crisis and the Great Recession. Infrastructure maintenance was deferred, City employees went several years without raises, and the City's workforce was reduced somewhat without significantly impacting the delivery of day-to-day services. As a result, however, the City faces a particular vulnerability to future economic shocks.

The Government Finance Officers Association recommends that cities maintain an unrestricted fund balance equal to two months' expenditures, or 16.7 percent. Such reserves allow the City to fund temporary revenue shortfalls and to respond to emergencies or other unbudgeted needs without being forced to reduce service levels or raise taxes and fees. The City Council has adopted this standard as a goal; however, since the hurricane and the Great Recession, the City has not fully recovered fiscally. Its budgeted reserves for FY 2019 are only 8.0 percent, and the City has been forced to tap into those reserves to meet some operating costs. Capital improvement projects identified as priorities for the next five years include more than \$15.6 million in unfunded projects. City salaries and wages are not currently competitive with those of nearby and comparable communities, making it more difficult to attract and retain good employees.¹ This is particularly true given that municipal employees cannot afford housing in Punta Gorda or nearby areas.

Legislative constraints² on residential property taxes challenge the City in its efforts to hold the millage rate constant. The total tax base is still 11 percent below the 2008 level. Growth in property tax revenues is essentially possible only with new development, which amounted to only \$60 million or 2.1 percent of the 2018 total gross taxable value. With residential properties accounting for 88.7 percent of the property tax base, the City is less resilient fiscally than other communities with a larger commercial/industrial tax base.

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¹ City Council took action in July 2018 to reduce those pay disparities through salary increases for most City employees.

² The 1992 Save Our Homes constitutional amendment and the 1980 Truth in Millage (TRIM) Act.



Fiscal Impacts

PES has modeled the City budget impacts of new development. At build-out in 2030, the new development that the market could support would generate \$1.7 to \$2.9 million in annual operating revenues for the General Fund as well as \$86,300 to \$161,400 annually for capital improvements (constant 2018 dollars). If only the residential component were developed, the new General Fund revenues would be nine percent lower. Development of only single-family houses would generate only \$1.0 to \$1.6 million in annual General Fund revenues, 40 to 45 percent lower than with full development.

The projected development would not improve the balance between the residential and non-residential property tax rolls. The residential share of total taxable value would increase from 88.7 percent in 2018 to 89.8 percent by 2030. If the commercial development were blocked, the shift would be more severe with the residential share of taxable value growing as high as 96.4 percent by 2030. With only single-family development, the residential share could reach 90.0 percent.

Annexation offers the opportunity to increase the City's tax base, particularly annexation of areas with existing commercial development and the opportunity for more non-residential development. The next phase of the analysis will explore the fiscal impacts of annexing different areas.

Achieving greater balance in the Punta Gorda economy and tax base will depend on deliberate efforts to grow and diversify the city. With appropriate Master Plan provisions and land development regulations, growth can occur in ways that respect and reinforce the city's unique character and appeal that have made it successful through the years





Foreword

The City of Punta Gorda has undertaken to update the Citizens Master Plan adopted in 2005. Dover Kohl & Partners is leading a collaborative planning process based on extensive community input. As input to this planning effort, Partners for Economic Solutions has prepared an economic development and budgetary analysis. The purpose of this analysis is to provide an economic framework for the plan to assure that it has a firm foundation in the area's economic and market realities. It includes:

- profiles of the local economy and demographics;
- evaluation of the city's strengths, weaknesses, opportunities and threats (SWOT) to guide the planning process;
- analysis of residential and commercial real estate markets to estimate the scale of supportable development;
- review of the City's budget and fiscal issues affecting its future prospects; and
- analysis of the fiscal impacts of potential annexations.



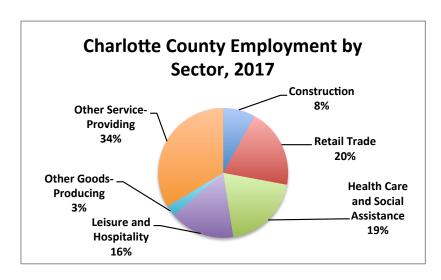


I. Economic and Demographic Analysis

The local employment base and demographics described in this section provide a base for the overall market and fiscal analysis.

Charlotte County Economy

With an annual average of 46,700 jobs in 2017, 89 percent of all Charlotte County jobs were concentrated in service-providing industries. The highest shares were in the retail trade, health care and social assistance, and leisure and hospitality sectors – the sectors that serve retirees and tourists.³ The concentration in these sectors has led the Regional Economic Research Institute at Florida Gulf Coast University to identify Charlotte County as the second least diverse economy out of 22 Florida metropolitan areas in statewide.⁴ The Institute also found that the local diversity index was trending downward.



Compared to the larger Southwest Florida⁵ economy, Charlotte County had 6.4 percent of the region's jobs but a much lower share of manufacturing, wholesale trade, company management and utility jobs. It is distinctly more dependent on fishing and agriculture,

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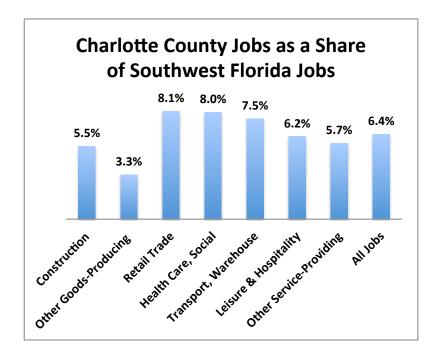
³ See Appendix Table A-1 for the detailed breakdown by industry.

⁴ Regional Economic Research Institute, Florida Gulf Coast University. *Industry Diversification Report, Fourth Quarter, 2018.* Vol.3, No.4, 2018, p.4.

⁵ Charlotte, Collier, Lee, Manatee and Sarasota counties.



public administration, retail and transportation and warehousing jobs. The county's higher share of jobs in these sectors indicates that it offers locational advantages.⁶



In addition to lacking sufficient economic diversity, the Charlotte County economy is very seasonal. The population increases dramatically during the peak winter months. The number of jobs in September 2017 were 7.8 percent lower than in December and 7.4 percent lower than in March. Florida Gulf Coast University measures seasonality in 24 areas across the state. It found that Southwest Florida has the highest disparity between its lowest and highest months of all the areas evaluated.⁷

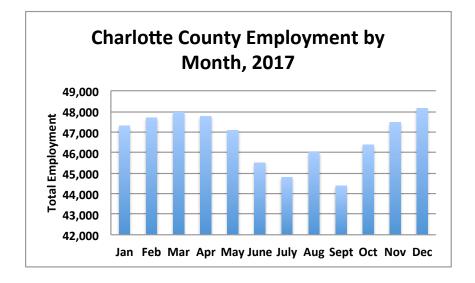
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 $^{^6}$ Appendix Table A-2 shows Southwest Florida jobs and Appendix Table A-3 shows the share of those jobs in Charlotte County.

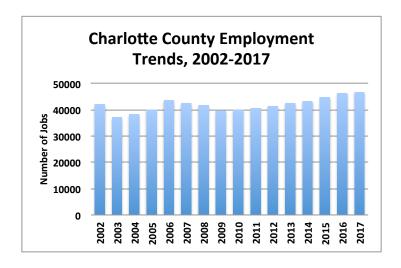
⁷ Regional Economic Research Institute, p. 8.

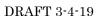






The housing crisis and the resulting Great Recession caused the county job base to shrink by 5.8 percent or 2,500 jobs from 2007 to 2010 before recovering and surpassing its earlier employment counts. Almost all of the jobs were lost from the construction industry. Also impacted were the retail trade, finance and insurance, professional and technical services, and real estate and leasing sectors. However, these service industry losses were offset by growth in the education and health care, leisure and hospitality, and administrative and waste services sectors. From 2010 to 2017, the county's economy added 6,800 jobs and more than recovered from the economic downturn.







Demographics

Punta Gorda hosts 19,472 year-round residents living in 9,772 households, according to estimates by ESRI, a national demographic data provider. The Census counts people as residents if they live in the jurisdiction more than six months of the year. A significant share of Punta Gorda homeowners live in the city for one, two or three months in the winter, so this count underestimates the number of people living in the city (outside hotels) during those months by as much as 18 to 20 percent. Shown in Table 1, the city's population has grown 17.0 percent from 2010 to 2018, more rapidly than in Charlotte County or Southwest Florida as a whole.

This analysis also examines the trends in the larger context area considered in the 2005 Citizens Master Plan that includes potential annexation areas, referred to as "Master Plan Area". As shown on the map on the following page, this area is roughly bounded by the Charlotte Harbor and Peace River to the west and north. To the south, the boundary links the Charlotte Harbor Preserve State Park's southern border, Burnst Store Road and Las Losnas Drive. To the east, the boundaries are I-75, the Airport, Jones Loop Road and Green Gulf Boulevard. The Master Plan Area encompasses another 7,700 residents and 3,400 households.

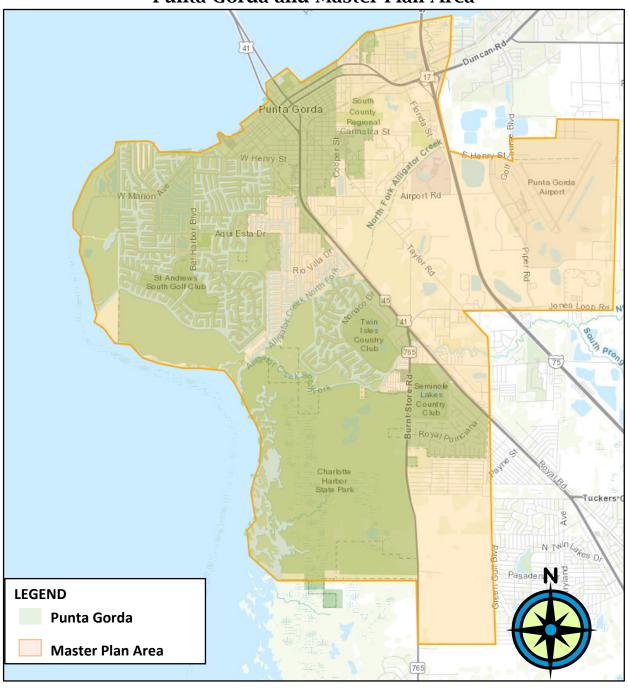
Table 1. Population and Household Trends, 2000-2018								
	City of Pu	nta Gorda	Master P	lan Area	Charlotte County		Southwest Florida ¹	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Population Population								
2000	15,368		20,489		141,614		1,423,838	
2010	16,641		22,878		159,978		1,802,533	
2018	19,472		27,133		180,525		2,066,692	
2000-2018 Change	4,104	26.7%	6,644	32.4%	38,911	27.5%	642,854	45.1%
2000-2010 Change	1,273	8.3%	2,389	11.7%	18,364	13.0%	378,695	26.6%
2010-2018 Change	2,831	17.0%	4,255	18.6%	20,547	12.8%	264,159	14.7%
Households								
2000	7,678		10,054		63,859		617,828	
2010	8,443		11,261		73,370		777,842	
2018	9,772		13,208		81,648		884,935	
2000-2018 Change	2,094	27.3%	3,154	31.4%	17,789	27.9%	267,107	43.2%
2000-2010 Change	765	10.0%	1,207	12.0%	9,511	14.9%	160,014	25.9%
2010-2018 Change	1,329	15.7%	1,947	17.3%	8,278	11.3%	107,093	13.8%

Note: ¹Southwest Florida includes Charlotte, Collier, Lee, Manatee and Sarasota counties. Source: ESRI, Community Profile, 2019; Partners for Economic Solutions, 2019.





Punta Gorda and Master Plan Area

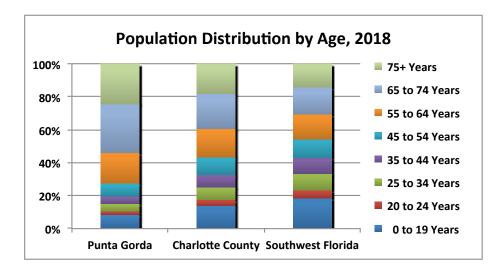






Age Distribution

Most striking among the city's demographics is the age distribution. With a median age of 66.3 years in 2018, 54 percent of the population is aged 65 or over with another 18 percent aged 55 to 64, underscoring Punta Gorda's role as a retirement community. Southwest Florida has 31 percent of its residents 65 or over with a median age of 51.3 years. Even Charlotte County has a much lower concentration of retirees with 39 percent aged 65 or over with a median age of 59.2 years. Only 4.5 percent of city residents are aged 25 to 34 and 4.6 percent aged 35 to 44 years, confirming the reports of shortages of young workers.



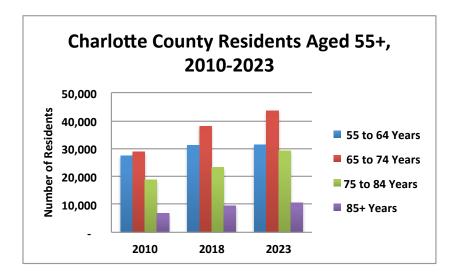
As a growing share of Baby Boomers has moved into retirement age, Charlotte County's median age has grown from 55.8 in 2010 to 59.2 in 2018. ESRI projects the median age to reach 61.1 by 2023.9

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⁸ Appendix Table A-4.

⁹ Appendix Table A-5.





In-Migration

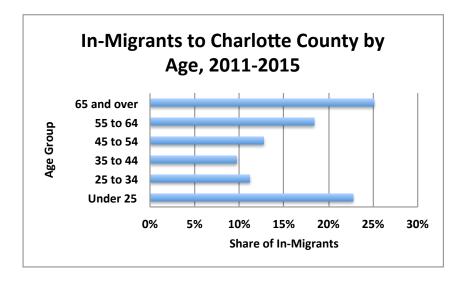
Charlotte County's migration patterns are revealing. The American Community Survey (ACS) conducted annually by the U.S. Census Bureau includes questions on where residents lived the previous year. Averaging data for 2012 through 2016, the ACS data indicate that an average of 9.5 percent of county residents moved into the county each year with an additional 6.9 percent moving within the county. Forty-five percent of the new residents came from elsewhere in Florida, 49 percent from elsewhere in the U.S. and 6 percent from abroad.¹⁰

The greater detail provided by the 2011 to 2015 database revealed that the largest share of new residents were aged 55 to 64 (18.4 percent) with 15.6 percent aged 65 to 74 and 9.5 percent aged 75 or over. ¹¹ Charlotte County has been less successful in attracting younger workers and young families. Only 11.2 percent of new residents were aged 25 to 34 with another 9.7 percent aged 35 to 44.

 $^{^{\}rm 10}$ Appendix Table A-6.

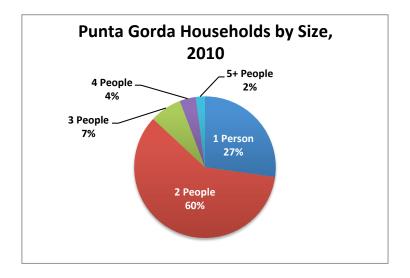
¹¹ Appendix Table A-7.





Households

As one would expect in a community dominated by retirees, Punta Gorda households are relatively small with an average of 1.95 persons per household. That includes 27.3 percent of the population living alone and 59.7 percent living in two-person households. Charlotte County households are somewhat larger at 2.14 persons per household, reflecting the larger number of families.



¹² Appendix Table A-8.

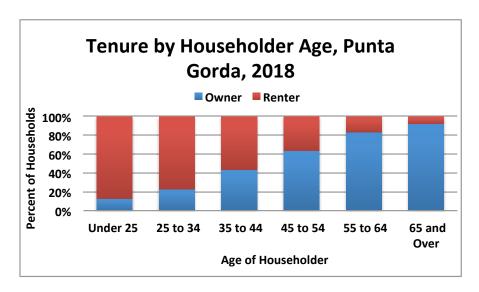




Tenure

Punta Gorda households overwhelmingly own their own homes. Though the Great Recession impacted the number of homeowners, owner-occupied households now represent 82.6 percent of all Punta Gorda households. The ratio is somewhat lower in the Master Plan Area (81.7 percent) and lower still in Charlotte County (79.5 percent). Homeownership stands at 72.2 percent in Southwest Florida as a whole.

Homeownership rates are lowest among young households. In Punta Gorda, only 23 percent of households headed by an individual aged 25 to 34 own their own homes as compared with 92 percent of households headed by an individual aged 65 and over. 14



Household Incomes and Wealth

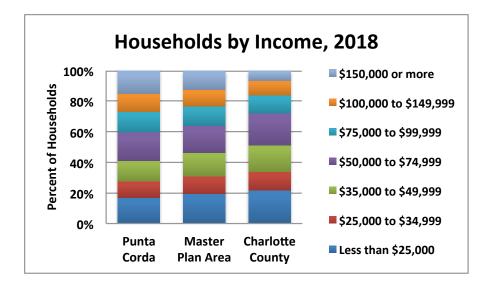
Punta Gorda households are relatively affluent with a median household income of \$59,507 – 24 percent above the \$47,821 median for county households living outside the city. ¹⁵

¹³ Appendix Table A-9.

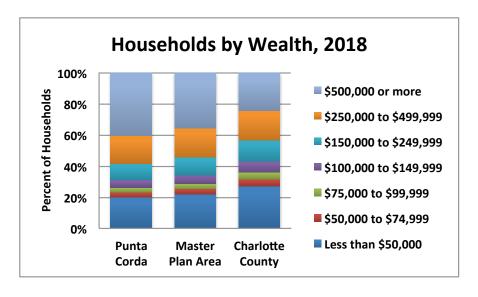
¹⁴ Appendix Table A-10.

¹⁵ Appendix Table A-11.





For retirees, household income is not always the best indicator of purchasing power. ESRI provides estimates of net household wealth, which includes total household wealth minus debt, secured and unsecured. Net worth includes home equity, equity in pension plans, net equity in vehicles, IRAs and Keogh accounts, business equity, interest-earning assets and mutual fund shares, stocks, etc. Punta Gorda households are estimated to have a median net worth of \$337,000 and an average net worth of \$2.3 million. These levels are much higher than those for Charlotte County where the median net worth is estimated at \$192,000 and the average net worth at \$1.3 million. 16



¹⁶ Appendix Table A-12.





By age group, Punta Gorda's seniors hold the highest levels of wealth. Households with householders aged 55 or over have median household incomes well in excess of \$250,000 and average net worths of \$2.5 to \$2.8 million.¹⁷ In contrast, households with householders aged 35 to 44 have a median net worth of \$31,000, and those with householders aged 45 to 54 have a median net worth of \$96,000.

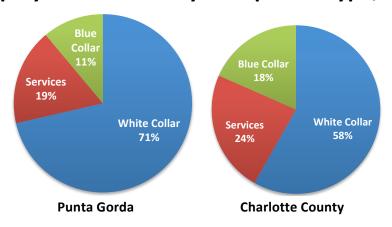
Workforce Characteristics

Punta Gorda Residents

The workforce living within Punta Gorda is relatively limited with less than 5,500 residents (30 percent of residents aged 16 or over) working or looking for work. This compares with 39 percent of the Charlotte County population and 45 percent of the Southwest Florida population. An additional 2,200 residents of the Master Plan Area beyond the city limits are in the labor force.¹⁸

Punta Gorda residents who are employed work predominantly (71 percent) in white-collar professions: management, business and financial occupations; professional services; sales; and administrative support. Nineteen percent work in service positions, and 11 percent are employed in blue-collar professions: farming, forestry and fishing; construction and extraction; installation, maintenance and repair; production; and transportation and material moving.

Employed Residents by Occupation Type, 2015



 $^{^{\}rm 17}$ Appendix Table A-13.

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¹⁸ Appendix Tables A-14 and A-15.

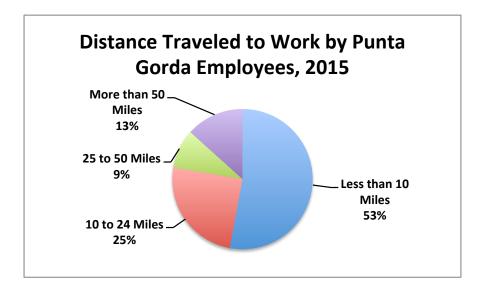




Almost 14 percent of Punta Gorda employed residents work at home as compared with 7 percent in the county and less than 7 percent in Southwest Florida. Seven percent walked, biked or took a taxicab to work.

Punta Gorda Workers

Focusing on people who work in Punta Gorda jobs demonstrates the inter-connectedness of the region. Of the 7,776 primary jobs located in Punta Gorda in 2015, only 711 were held by city residents with the other 91 percent filled by people who lived elsewhere. Eighty-three percent of the city's employed residents worked outside the city limits.



While half of Punta Gorda workers travel less than 10 miles to work, 9 percent travel 25 to 50 miles and 13 percent travel more than 50 miles. Roughly 55 percent commuted from the northwest and north. The cost of housing and other factors make it harder for lowerwage workers to live nearby. Among those made \$1,274 or less per month (\$15,000 per year), those who can least afford the cost of commuting, 20 percent travelled more than 50 miles. While 10 percent of workers aged 55 or older travelled more than 50 miles to work, 20 percent of those under the age of 30 travelled great distances.

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¹⁹ Appendix Table A-16.

²⁰ Appendix Table A-17.



II. Strengths, Weaknesses, Opportunities and Threats

Strengths, Weaknesses, Opportunities and Threats (SWOT) analysis is a convenient way to summarize the findings of the economic and demographic analysis as well as the results of multiple stakeholder interviews. The opportunities include potential developments/investments in addition to those currently underway or proposed.

Strengths

- Waterfront/Charlotte Harbor Boating, fishing, Harbor Walk, water views
- Outdoor activities walking, biking, parks, MUP network, Peace River Wildlife Center and wildlife refuges, birding
- Florida Gulf Coast location
- Accessibility I-75, US 41, Punta Gorda Airport
- Hometown feeling scale, history, charm, independent shops and restaurants, quality of life
- Community feeling Can-do spirit, engaged volunteers, extensive partnerships
- Retirement community
- Tourism Fishermen's Village, festivals and events
- Arts and culture arts festivals, symphony, opera, murals
- Low cost of living, less expensive housing than in Sarasota, Naples and Fort Myers
- Shovel-ready industrial sites available at airport
- Great public school system

Weaknesses

- Service-dominated economy with high share of low-wage jobs
- Seasonality challenges business success
- Labor force shortages
- · Limited size of downtown business base inhibits its ability to attract customers
- Limited nightlife for younger residents and visitors
- Few living-wage jobs, living opportunities and amenities for young people and young families
- · Limited supply of market-rate, workforce and affordable housing
- Limited supply of Class A office space
- Anti-development history and image
- Lack of predictability and certainty for prospective developers and businesses inhibits investment
- Incomplete network for pedestrians and bicycles



- Inadequate economic diversity makes the region more susceptible to economic downturns
- Over-reliance on residential property taxes
- Excessive reliance on private automobiles, no fixed-route transit
- Traffic speed impacts on pedestrian environment and safety
- Bayfront Health Hospital D rating

Opportunities

- Updates to land development regulations to encourage the redevelopment of vacant properties
- Development of City Marketplace to expand and reinforce downtown business community
- Terracap/Loop Road development
- Multiple infill development sites
- Expanding tourism base with Sunseeker Resort, Murdock Village
- Industrial/distribution development near the airport
- City branding, marketing
- Activities and attractions to extend the tourist season, including pickleball
- Enhancing synergy between Fishermen's Village & Downtown to help local businesses thrive
- Additional retirement amenities independent and assisted living
- Performing arts center
- Boathouse/YMCA redevelopment
- Enhanced Internet service
- Improvements and expansion of Bayfront Health Punta Gorda
- Leveraging investment in public education to help attract more young families

Threats

- Climate change, sea level rise
- High cost of infrastructure maintenance and operation drainage, seawall, water, sewer, Reverse Osmosis plant
- Without greater industrial/commercial development, residential property taxes may need to rise significantly
- Competition from newly developing communities and attractions diverting visitors, customers and employees
- Generation X retirees may bypass Punta Gorda
- Long-term shifts in retirement preferences may undermine demand for Punta Gorda housing
- Increase in gas prices affecting the labor force
- Possible loss of historic district designation due to new infill development downtown



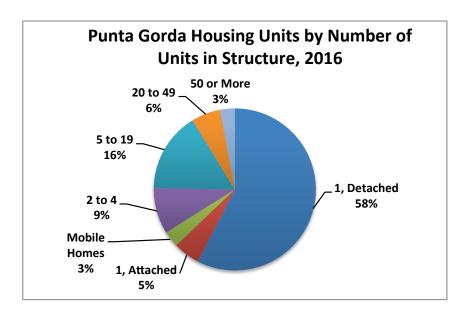


III. Market Potentials

To provide guidance to preparation of the Master Plan and assure that the plan is rooted in market realities, this section reviews market conditions and estimates future potentials

Housing Market

The Punta Gorda housing stock is dominated by single-family houses with 57.5 percent of all units detached and 5.3 percent attached (townhouses) by 2016.²¹ An additional 9.4 percent were in duplexes, triplexes or quadplexes. Only 8.7 percent of units were in structures with 20 or more units. Mobile homes constituted 3.2 percent of the housing stock.



Based on data from the American Community Survey from 2012 through 2016, well over half of the city's housing units were built since 1990.²²

ESRI estimates that the city has a total of 13,203 units (2018), of which 26.0 percent are vacant including those that are occupied less than half of the year.²³ The latest information on the nature of vacant units comes from the 2010 Census, which was impacted by the on-

²¹ Appendix Table A-18.

²² Appendix Table A-19

²³ Appendix Table A-20.



going housing crisis. At that time, 1,616 or 51.5 percent of the total 3,137 vacant units were held for seasonal or occasional use.²⁴ That number is probably significantly higher today given the presence of Airbnb.com, VRBO.com and other online mechanisms for short-term rentals. The one moderating factor would be the anecdotal reports of an increased number of homeowners deciding to retire to Punta Gorda year round.

Projected Growth

The University of Florida's Bureau of Economic and Business Research (BEBR) prepares population projections for each of the state's counties. Its most recent projections show Charlotte County's population increasing 27.1 percent from 172,720 in 2017 to 197,800 by 2030, adding a net total of 25,100 residents. These projections reflect their medium projections with the potential that the future 2030 population could range between a low of 173,000 to a high of 222,700, based on birth and death rates as well as historic trends in inmigration.

Historically, one of every eight households in Charlotte County have been located in Punta Gorda. Of the new households added between 2010 and 2018, one of six located in Punta Gorda. If these ratios were to hold to 2030, that could represent demand for an additional 1,000 to 1,300 new households. However, the projected growth could be as much as double that, given the range in BEBR's projections. To better accommodate the local workforce, 35 percent of the new housing should be provided as multi-family rental units.

In addition to growth in the number of resident households, the city will continue to see further increases in the number of seasonal households and transient visitors. Based on the Census information on housing held for seasonal use coupled with information from the Charlotte County Property Appraiser about the extent of homestead exemptions, PES estimates that the city had 2,600 units available for seasonal use in 2018. If the share of units held for seasonal use or transient rentals holds at 20 percent of units or grows to 23 percent, the total number of seasonal units would grow to 2,900 to 3,500 units for an addition of 300 to 900 new houses and condominiums.

To 2030, the city's market could support development of 580 to 930 single-family detached or attached houses, 320 to 420 multi-family rental units and 300 to 750 condominiums.

²⁴ Appendix Table A-21.

²⁵ Rayer Stefan and Ying Wang, University of Florida, Bureau of Economic and Business Research. "Projections of Florida Population by County, 2020-2045, with Estimates for 2017," *Florida Population Studies*, Vol.51, Bulletin 180, January 2018.



Office Market

The demand for office space is linked directly to the number of jobs that need office space, primarily the information, finance and insurance, professional and business services, educational services, health care and social assistance services, and the public administration sectors. Not all of these jobs are based in market office space; 35 percent of educational services jobs are estimated to be based in institutional buildings and 25 percent of health care and social assistance jobs are estimated to be hospital-based. Charlotte County jobs in these sectors increased from 15,200 jobs in 2007 to 16,200 in 2017 with an interim dip during the economic downturn.²⁶ Projecting future growth based on the 2013-2017 growth rates suggests that the total number of office-using jobs could increase to 17,600 jobs by 2030.²⁷

The amount of office space occupied per employee differs by industry segment. The standards for office space per employee are trending downwards as technology eliminates the need for large storage areas and libraries of background information. More offices are being designed with open floor plans that allow workers to sit where they like, shifting depending on who is in the office that day and on what projects they are working. General office space is estimated to require 200 square feet per employee with medical office space requiring an average of 300 square feet per employee. Those employee density factors would suggest about 3.93 million square feet of occupied space in 2017. With the projected growth in office-using employment, that base of occupied office space would increase to 4.27 million by 2030.

The future countywide demand for office space is estimated to include:

- 340,000 square feet of space to accommodate employment growth;
- 18,000 square feet to allow for vacancies (five percent) between office tenants; and
- 319,000 square feet of space²⁸ to replace obsolescent Class C space.

Punta Gorda includes roughly 30.5 percent of the county office inventory. With enhancements to the downtown, its share could grow over time to an estimated 33 percent by 2030. That would translate in to an addition of 115,000 square feet of office space by 2025 with an additional 106,000 square feet from 2025 to 2030.

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 $^{^{26}}$ Appendix Table A-22.

²⁷ Appendix Table A-23.

²⁸ Estimated based on replacing 0.5 percent of the office stock annually from 2018 to 2030.



Three-quarters of the countywide office space countywide is in buildings of less than 20,000 square feet. Only four buildings have 50,000 or more square feet of space.²⁹ The market is characterized primarily by small businesses that require 1,000 to 5,000 square feet of space. Prevailing rents of \$16 to \$18 per square foot will limit the feasibility of developing a major Class A office tower, which would typically need rents of \$25 or more per square foot.

That scale and type of demand along with prevailing rent levels suggest that smaller-scale office buildings of 10,000 to 20,000 square feet would be most appropriate or perhaps a larger mixed-use building that included retail and residential space as well. Second-floor office development above retail space would be attractive to some types of tenants, but most would require an elevator for accessibility, which is a cost that needs to be spread over a block of space. That would suggest that development of small two-story buildings for a single retailer with office above would be difficult financially. Multiple stores and offices would need to be grouped into a single building with a shared elevator.

Downtown Punta Gorda can compete effectively for this demand; however, a large segment of the demand will be medical offices, which have shown a preference for locations near Bayfront Health.

Hotel Market

Punta Gorda's hotels are located in two clusters – Downtown and the Jones Loop/I-75 interchange area. Downtown Punta Gorda has four hotels:

	Chain	Number of	Opening
Hotel	Scale	${f Rooms}$	Date
SpringHill Suites Harborside	Upscale	104	2018
Four Points by Sheraton Harborside	Upscale	106	2009
Wyvern Hotel	Upscale	63	2008
Punta Gorda Waterfront Hotel & Suites	Indep.	184	1967

The three highway-oriented hotels at Jones Loop Road include:

		Chain	Number of	Opening
I	Hotel	\mathbf{Scale}	${f Rooms}$	Date
F	Holiday Inn Express & Suites	Upper Midscale	94	2018

²⁹ Charlotte County Property Appraiser and Goodkin Consulting, 2015.

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Baymont Inn & Suites	Midscale	72	1987
Knights Inn	Economy	70	1987

Two smaller independent motels on Tamiami Trail round out the Punta Gorda hotel inventory.

A second cluster of highway hotels is located at I-75 and Kings Highway in Port Charlotte, including:

	Chain	Number of	Opening
Hotel	\mathbf{Scale}	${\tt Rooms}$	Date
Country Inn & Suites	Upper Midscale	93	2009
LaQuinta Inns & Suites	Midscale	81	2008
Sleep Inn & Suites	Midscale	78	2007
Holiday Inn Express & Suites	Upper Midscale	68	2000
Hampton Inn	Upper Midscale	71	1997

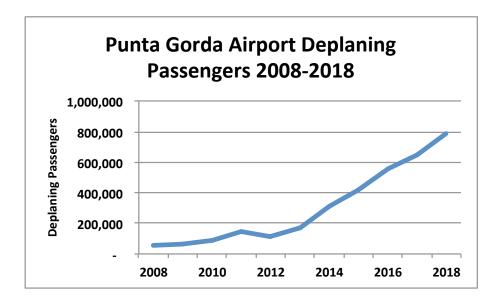
Port Charlotte also has three economy hotels along Tamiami Trail: Knights Inn; Microtel Inn & Suites; and Days Inn.

Tourism Trends

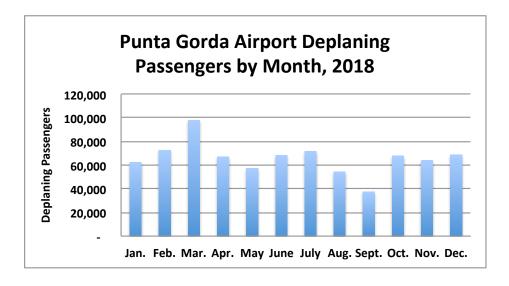
Tourism in Punta Gorda has increased significantly in recent years with the advent of regularly scheduled passenger air service to Punta Gorda Airport beginning in December 2007. Allegiant Air, an ultra-low-cost airline, now serves 42 airports across the Midwest, Northeast and Mid-Atlantic regions, providing non-stop service one or more times per week typically from secondary airports. In 2018, Allegiant Air delivered 790,000 passengers, 150 percent higher than its count in 2014, an average increase of 26 percent annually.³⁰

³⁰ Appendix Table A-24.





Though clearly seasonal, the number of passengers remains steady outside of March and September.

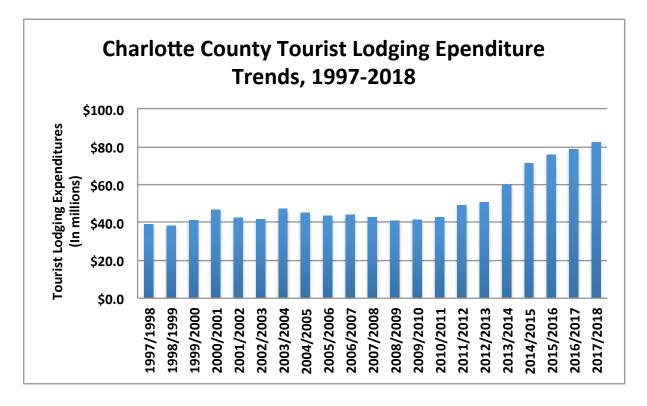


The sharp increase in air travel is mirrored in Charlotte County's receipt of tourism development taxes imposed on all hotel stays and short-term rentals in local houses and condominiums. Lodging expenditures more than doubled from the 2008-09 depth of the recession to 2017-18.31

³¹ Appendix Table A-25.







Hotel occupancies (excluding condominiums, houses and other short-term residential rentals) increased from 49.3 percent in 2013 to 57.1 percent in 2014 and 69.5 percent in 2017.³² Occupancies increased another 3.2 percent during the first quarter of 2018 but declined for the year due to the impacts of a large red tide bloom that discouraged visitors in spite of the fact that the red tide largely did not affect Punta Gorda, Port Charlotte and upper Charlotte Harbor.

Hotel Potentials

The biggest constraint on near-term hotel development potentials for Downtown Punta Gorda is the Sunseeker Resort proposed for development on the north shore of Charlotte Harbor by Allegiant Travel Company. Breaking ground in early 2019, the project is currently proposed to include 500 hotel rooms and another 189 long-stay suites in the first phase. The resort will be marketed in packages with Allegiant Air flights. This development will increase the number of hotel rooms and suites in Charlotte County by 50 percent, and the market may take some time to reach stabilized occupancy.

³² Appendix Table A-26.



Until the market again reaches equilibrium between supply and demand, there will be limited opportunity for additional hotel development in Downtown Punta Gorda.

Because hotels in the Jones Loop/I-75 interchange area serve a different market of highway travelers and more cost-conscious visitors, Sunseeker Resort's entry into the market should not adversely impact Jones Loop hotel development potentials. That market may be able to support 75 to 200 rooms in another one or two hotels in the area over the next 10 years.

Retail Market

The Punta Gorda retail market is characterized by local independent retailers at Fishermen's Village and downtown serving visitors and residents with a few small shopping centers providing groceries and services to local residents. Much of the county's retail supply is located in Port Charlotte, taking advantage of proximity to Port Charlotte Town Center and the associated cluster of large retailers.

Retail analysts typically break store-based retail (non-auto and non-hardware) into three major categories:

- · Neighborhood goods and services, which includes grocery stores and drugstores;
- Shoppers goods, which includes the type of merchandise typically sold in a department store general merchandise, apparel and accessories, furniture and furnishings, electronics, sporting goods, books, and other miscellaneous types of retail (also known as GAFO); and
- Eating and drinking, which includes the full range of fast food, carry-outs and sitdown restaurants and bars.

The distinctions relate to how far one will travel to patronize a particular store. In shopping for neighborhood goods and services, most customers prefer to shop close to home. For shoppers goods, customers prefer the opportunity to comparison shop among several stores. As a result, shoppers goods stores tend to cluster in shopping malls and retail districts where they can benefit from cross-shopping from other stores. Generally, eating and drinking is close to home, but destination restaurants can draw customers from a greater distance.

ESRI estimates that city has 17 neighborhood goods and service retailers, 58 eating and drinking establishments (including fast food, sit-down restaurants and bars) and 89 shoppers goods retailers with annual sales of \$120 million.³³ This is a good base of retailers

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³³ Appendix Table A-27.



for the city's size. The shoppers goods retailers are limited in number and size due to the competition offered by shoppers goods retailers in Port Charlotte and other nearby communities. The ESRI data suggest that a gap exists between the amount of money city residents spend on retail goods overall and the amount they spend with city-based retailers. That alone does not indicate support for additional retail space, because most of those dollars are spent at relatively convenient locations elsewhere in Charlotte County except for some outflow as city's residents shop outside of Charlotte County for clothing and other special purchases.

Fishermen's Village and Downtown Punta Gorda are the city's strongest retail clusters, drawing heavily on tourists. That tourism focus coupled with the fact that many residents spend only six months in town means that local retailers' business is very seasonal, focused into three or four months of the year.

Successfully competing for visitors' dollars means offering a pleasant experience and the opportunity to while away a couple of hours wandering in and out of shops. Downtown does not have enough shops to attract the casual shoppers on its own, but the many events and festivals held there give many visitors and residents an occasion to make the trip downtown. Expanding the downtown retail offerings could strengthen its appeal and ability to compete for retail spending.

With the rapid expansion on on-line shopping and the nation's over-supply of retail space, brick-and-mortar retailers are facing major challenges. Those that are competing most successfully are those that can offer an experience not available on-line. Given the social aspects of eating out, restaurants are very good at pulling people out of their homes in spite of the availability of home deliveries. Small retailers that provide personalized service and interaction with their customers also offer a different experience than that available on-line. In that regard, downtown is well positioned; however, it needs greater critical mass. An additional 20,000 to 25,000 square feet of well-designed downtown retail space could round out the offerings. This will be particularly important in helping downtown attract the many new visitors expected to stay at the new Sunseeker Resort just across the bridge in Port Charlotte.

Outside the downtown and Fishermen's Village, the local market for neighborhood goods and services is reasonably well served by:

- Burnt Store Promenade, anchored by Publix and Home Depot;
- Cross Trails Center on Tamiami Trail, anchored by Bealls Outlet and Dollar Tree;
- Winn-Dixie on US 17 at Bermont Road; and
- Walmart Supercenter on Jones Loop Road.



The Jones Loop Road area offers opportunities for additional retail development, building on Walmart's presence.

Given the stresses being felt throughout the retail industry, PES estimates that the market could support 100,000 to 150,000 square feet of new retail space by 2030.

Total Development Program

Table 2 summarizes the range of development potentials that the market could support in Punta Gorda by 2030.

Table 2. Summary of Market-Supported Development Potentials, Punta Gorda, 2019-2030					
	Range				
Type of Development	Low	•	High		
Single-Family Houses					
Detached	520	-	840		
Attached	60	-	90		
Rental Multi-Family Units	320	-	420		
Condominiums	300	-	750		
Office Space	150,000	-	250,000		
Retail Space	100,000	-	150,000		
Hotel Rooms	75	-	200		
Source: Partners for Economic Solutions, 2019.					





IV. Budgetary Analysis

A key element impacting the city's future is its financial situation and the constraints on future tax revenues. The City government is well managed and guided by two plans: the Strategic Plan³⁴ and Long Range Financial Plan.³⁵ While the City has been able to maintain its same property millage rate for the last six years while maintaining high service levels, that may not be possible indefinitely due to the City's over-reliance on property taxes to fund government operations.

Budget Overview

The City Budget is divided into multiple funds:36

- General Fund the City's primary operating fund;
- Special Revenue Funds specially earmarked revenues such as canal maintenance districts, gas tax funds for transportation, local option sales tax for designated capital improvements, and specific impact fees;
- Debt Service and Capital Projects Funds capital projects not covered by Enterprise Funds;
- Fiduciary Funds pension trust fund accounts for City employees; and
- Enterprise Funds self-sustaining funds for utilities operation, maintenance, repair and construction, building inspections and Laishley Park Marina.

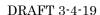
Real property taxes are the primary revenue (45 percent) for the General Fund, supplemented by permits, fees and special assessments, intergovernmental transfers, service charges, fines and forfeitures, and other miscellaneous revenues.

Transportation capital projects are funded through a six-cent gas tax and an additional five-cent gas tax administered by the State and shared with Charlotte County. Utility fees pay for improvements to the water and wastewater treatment systems. The proceeds from the 1% Local Option Sales Tax are committed to capital improvements and equipment

³⁴ City of Punta Gorda, Florida, Strategic Plan, FY 2019. Adopted September 17, 2018. http://www.ci.puntagorda.fl.us/home/showdocument?id=5221

³⁵ City of Punta Gorda, Florida, Long Range Financial Plan, Fiscal Years 2017-2021. http://www.ci.puntagorda.fl.us/home/showdocument?id=3437

³⁶ The graphic in Appendix B details the breakdown of funds.

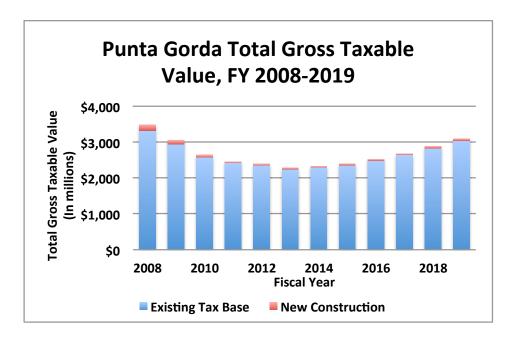




purchases. As with gas taxes, the sales taxes are collected by the State and remitted to Charlotte County to share with the City of Punta Gorda.

Operating Revenue Trends

Punta Gorda has a gross taxable value of \$3.1 billion subject to real property taxes. As with almost all Florida communities, the City suffered significant losses in property values with the impacts of the Great Recession. The tax base of \$3.5 billion in FY 2008 lost 35 percent of its value before bottoming out in FY 2013. The City budget could not stand such a major hit, and the real property tax millage rate was raised from \$2.1728 per \$1,000 of assessed value in FY 2008 to \$3.2462 in FY 2013 before being reduced to \$3.1969 for FY 2014.37 The millage rate has remained constant since FY 2014.

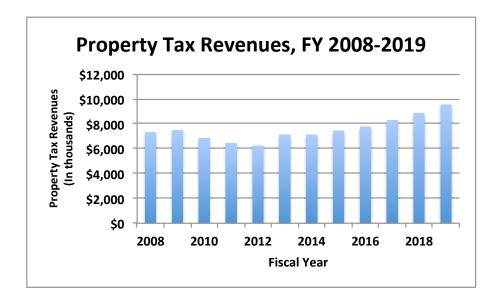


The actual property taxes collected from these taxable values did not grow as rapidly as the property values recovered due to the 1992 Save Our Homes constitutional amendment that limits annual increases in an individual homeowner's property assessment to no more than the lesser of the percent change in the Consumer Price Index (CPI) or 3.0 percent per year. So in a year in which inflation is 2.0 percent and a homeowner's assessed value increases by 6.0 percent, the taxes generated by that property increase by only 2.0 percent. The nominal tax rate is also subject to the 1980 Truth in Millage Act (TRIM) provisions that require that the millage rate be rolled back to eliminate any increase in the real property taxes collected

³⁷ Appendix Table A-28.



by the City associated with increased values of existing development without following a prescribed public process and City Council vote. The only revenue increases accommodated by TRIM come from new construction or properties newly annexed into the City.



Intergovernmental transfers from the State government have stopped growing with the local jurisdictions "held harmless" after future increases in State revenue sharing from the half cent sales tax³⁸ were diverted to fund state court system reform. Though the City expects to receive significant Federal funding from the Federal Emergency Management Agency (FEMA) for seawall repairs following Hurricane Irma, those funds have not yet been approved or disbursed.

Revenues Funding Infrastructure Improvements

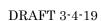
The six cent gas tax³⁹ funds specific transportation expenditures including transit operations and maintenance, roadway and right-of-way maintenance and drainage, street lighting, traffic signs and signals, bridge maintenance, and debt service and current expenditure for transportation and capital projects. The additional five cent gas tax⁴⁰ funds transportation-related capital projects such as new road construction, reconstruction or road resurfacing. The City's share of the six cent gas tax funds received by Charlotte County is determined by interlocal agreement. Its share of the additional five cent gas tax funds reflects the five-year average transportation expenditures. The economic downturn

³⁹ Appendix Table A-30.

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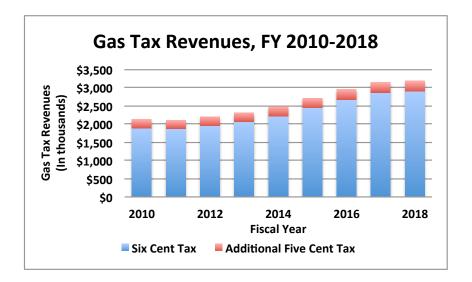
 $^{^{\}rm 38}$ Appendix Table A-29.

⁴⁰ Appendix Table A-31.

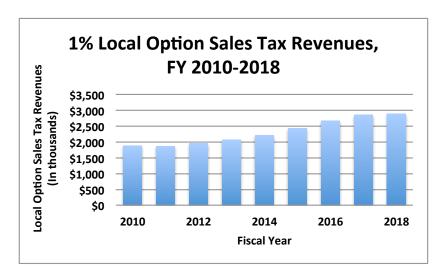




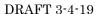
affected miles driven, resulting in minor growth in gas tax revenues through FY 2013 and impacting the City's ability to fund transportation improvements during that period.



The 1% Local Option Sales Tax⁴¹ has performed better in recent years with the growth in population and tourism. Annual growth varies with the economy and the expanding share of sales made on-line. Every six years the citizens vote whether or not to impose a local option sales tax to fund a specific program of capital improvements and equipment purchases. The City receives 10 percent of the sales taxes received by Charlotte County.



⁴¹ Appendix Table A-32.





Budgetary Vulnerabilities

The Government Finance Officers Association recommends that cities maintain an unrestricted fund balance equal to two months' expenditures, or 16.7 percent. Such reserves allow the City to fund temporary revenue shortfalls and to respond to emergencies or other unbudgeted needs without being forced to reduce service levels or raise taxes and fees. The City Council has adopted this standard as a goal; however, the budgeted reserves for FY 2019 are only 8.0 percent and these will likely be reduced as a result of the negotiations with the police and fire unions. The City has needed to tap some of its reserves each year to balance the budget but is working toward balancing revenues and expenditures and plans to increase the City's reserves by 0.5 percent per year. By way of comparison, the City of Ormond Beach has a 15-percent reserve, and Tarpon Springs has a 20-percent reserve.

The City's experience with seawall damages caused by Hurricane Irma is cautionary. Federal Emergency Management Agency (FEMA) is expected to compensate the City for 90 percent of the \$36.8 million in repair costs incurred in FY 2018 and 2019. The City secured a line of credit to finance the seawall repairs rather than waiting for FEMA funding or charging property owners for the full cost through the Canal Maintenance Districts. However, no compensation from FEMA has yet been approved or paid. Without adequate reserves and a good credit rating, the City would be hampered in its ability to respond to a similar disaster in the future.

The City's constrained budget, particularly during the Great Recession, did not allow for routine maintenance and repairs to City facilities and infrastructure. As a result, the City has spent several years catching up. It still faces a backlog in its capital improvement program. The capital improvement projects identified as priorities for the next five years⁴² include more than \$15.6 million in unfunded projects, including Historic District infrastructure, improvements to Veterans Park and Harborwalk, Complete Street improvements to US 17, Royal Poinciana, and replacements for park wooden pathways and pier pilings. Also unfunded are any unforeseen repairs required by future storm activity or other emergencies.

The City has no Parks and Recreation Department, relying on the Department of Public Works to maintain park facilities. Expansion and upgrading of parks and other amenities

⁴² Appendix Table A-33.



will impose higher operating and maintenance costs in future years as relatively new improvements age and need repair or replacement. Such expenditures will not be easily accommodated within the tight budget.

Budget constraints have limited pay increases for City employees over several years, resulting in less than competitive pay rates and making it harder for the City to retain valuable employees and attract new workers. The City lost 61 employees in 2016 and 2017, a turnover rate of 25 percent. The compensation and classification study prepared for the City⁴³ documented significant gaps between employee salaries paid by Punta Gorda and those paid by other Southwest Florida communities and other Florida cities of similar size (excluding public safety personnel). For parity, the report recommended salary increases averaging 8.7 percent and generally ranging from 6 to 14 percent.⁴⁴

The City's fiscal position is threatened by its lack of balance among revenue sources. Residential properties represent 88.7 percent of the City's property tax base, placing much of the city's tax base under the limits of the Save Our Houses limits on annual increases. It leaves it highly vulnerable to the impacts of a statewide increase in homestead exemptions.

Traditionally, commercial properties pay higher taxes and require much less in City services than do residential properties. Expanding the city's commercial base could help it to reduce the burden on residential taxpayers. Other cities are less constrained in their millage rate because they have higher levels of new construction, which provides new revenues not subject to roll-backs under the TRIM Act.

Development Impacts

PES has prepared a preliminary fiscal impact model that projects future tax revenues generated by new development. The model assigns average assessed values based on analysis of the 2018 values established by the Charlotte County Property Appraiser for every parcel in the city limits. Properties were sorted by land use type and recently built buildings highlighted as most representative of the assessed value that new developments would generate. On a citywide basis, these estimated average assessed values for new development are as follows:

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⁴³ Cody & Associates, Inc., Classification and Compensation Study: City of Punta Gorda, 2018.

⁴⁴ City Council took action in July 2018 to reduce those pay disparities through salary increases for most City employees.



	Assessed	l Value
Single-family detached units	\$475,000	per unit
Single-family attached units	\$225,000	per unit
Multi-family rental units	\$96,000	per unit
Condominiums	\$200,000	per unit
Retail	\$109	per square foot
Office	\$116	per square foot
Hotel	\$50,000	per room

Future property tax revenues are projected assuming the current City millage rate of \$3.1961 per \$100 of assessed value. Homestead exemptions of \$50,000 per unit are deducted from the assessed values assuming that 75 percent of single-family detached units and 35 percent of single-family attached units and condominiums are owner-occupied by year-round residents, as reflected in the Property Appraiser's records.

For other key taxes, the FY 2018 revenues were allocated among residential, visitor and commercial/industrial uses and then translated into per household and per employee revenue generation factors. Appendix Table A-34 summarizes these revenue generation factors. In the case of sales taxes and gas taxes shared with Charlotte County, the incremental tax revenues were projected at the county level with the City's share based on the current formulas for tax sharing.

Impacts of Market-Supported Development

Using the estimates of development potentials to 2030 discussed in Section III, PES has projected the consequences for the City budget. Shown in the following table, the future development will generate an estimated \$1,651,300 to \$2,880,400 in annual City operating revenues at build-out, providing an 8- to 14-percent in General Fund revenues. If only the residential component were developed, the new General Fund revenues would be nine percent lower. Development of only single-family houses would generate only \$1.0 to \$1.6 million in annual General Fund revenues, 40 to 45 percent lower than with full development.

Additional revenues generated for capital improvements through the 1% Local Option Sales Tax, the Six Cent Gas Tax and the Additional Five Cent Gas Tax are projected to reach \$86,000 to \$161,000 annually by 2030.



Table . Incremental Revenues Generated by New Development, 2030									
	New Revenues								
Tax	Low	-	High						
Annual General Fund Revenues									
Real Property Tax	\$1,160,400	-	\$2,021,400						
Municipal Revenue Sharing	\$0	-	\$0						
Local Government Half Cent Tax	\$22,200	-	\$44,000						
Electric Utility Tax	\$176,300	-	\$304,400						
Water Utility Tax ¹	\$59,100	-	\$103,400						
Florida Power & Light Franchise Fee	\$126,400	-	\$220,200						
Communication Service Tax	\$106,900	-	\$187,000						
Total General Fund Revenues	\$1,651,300	-	\$2,880,400						
Annual Special Fund Revenues									
1% Local Option Sales Tax	\$41,600	-	\$82,300						
Six Cent Gas Tax	\$40,900	-	\$72,200						
Additional Five Cent Gas Tax	\$3,800	-	\$6,900						
Total Special Fund Revenues	\$86,300	-	\$161,400						

Note: Excludes water utility fund revenues.

Revenues in constant 2018 dollars.

¹Preliminary estimate.

Source: Partners for Economic Solutions, 2019.

The projected development would not improve the balance between the residential and non-residential property tax rolls. The residential share of total taxable value would increase from 88.7 percent in 2018 to 89.8 percent by 2030. If the commercial development were blocked, the shift would be more severe with the residential share of taxable value growing as high as 96.4 percent by 2030. With only single-family development, the residential share could reach 90.0 percent.

Annexation Impacts

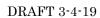
The City of Punta Gorda is authorized to annex contiguous properties to provide a more rational and efficient delivery of services. Annexation is a voluntary process driven by property owner requests.

In 2016, the City prepared an Executive Annexation Summary Report that updated the 1988 to 2007 Annexation Study. The study subjected 14 potential annexation areas to a systematic evaluation based on 10 criteria:



- projected density;
- · average land value and land uses;
- rate of projected population growth;
- location relative to areas served by City utilities;
- surface water resources effect (septic tank usage);
- economic development potentials;
- existing utility availability;
- planned capital improvements;
- enclaves; and
- · suitability for workforce and/or affordable housing.

This fiscal analysis is intended to enrich that evaluation by quantifying the potential fiscal impacts of each area's annexation. The next phase of the analysis will explore the fiscal impact of annexing the 14 areas.





Appendix A. Tables



Table A-1. Charlott	Table A-1. Charlotte County Employment by Industry, 2007-2017										
					2007-201	7 Change					
Industry Sector	2007	2010	2013	2017	Number	Percent					
Goods-Producing	5,944	3,465	3,987	5,004	- 940	-15.8%					
Natural Resources and Mining	652	566	603	465	- 187	-28.7%					
Construction	4,517	2,390	2,722	3,753	- 764	-16.9%					
Manufacturing	775	508	662	786	11	1.4%					
Service-Providing	36,450	36,457	38,452	41,711	5,261	14.4%					
Wholesale Trade	687	552	591	722	35	5.1%					
Retail Trade	8,712	8,162	8,660	9,299	587	6.7%					
Transportation and Warehousing	637	660	782	1,149	512	80.4%					
Utilities	46	50	54	53	7	15.2%					
Information	612	440	415	497	- 115	-18.8%					
Finance and Insurance	1,528	1,025	1,035	1,059	- 469	-30.7%					
Real Estate and Rentals	889	715	720	974	85	9.6%					
Professional and Technical Services	1,628	1,292	1,506	1,643	15	0.9%					
Management of Companies	87	71	182	143	56	64.4%					
Administrative and Waste Services	1,427	1,817	2,411	2,267	840	58.9%					
Education and Health Services	10,396	11,084	11,255	11,609	1,213	11.7%					
Leisure and Hospitality	5,051	5,788	6,256	7,560	2,509	49.7%					
Other Services	1,309	1,419	1,625	1,568	259	19.8%					
Public Administration	3,431	3,384	2,958	3,137	- 294	-8.6%					
Total, All Industries	42,393	39,922	42,439	46,714	4,321	10.2%					
Source: Florida Department of Econo	mic Opport	unity, 2018	3; Partners	for Econom	ic Solutions	s. 2018.					



Table A-2. Southwes	Table A-2. Southwest Florida Employment by Industry, 2007-2017										
					2007-201	7 Change					
Industry Sector	2007	2010	2013	2017	Number	Percent					
Goods-Producing	121,727	74,378	83,015	106,224	- 15,503	-12.7%					
Natural Resources and Mining	14,325	12,925	13,447	10,501	- 3,824	-26.7%					
Construction	79,310	41,566	46,463	68,630	- 10,680	-13.5%					
Manufacturing	28,092	19,885	23,103	27,094	- 998	-3.6%					
Service-Providing	554,600	503,416	545,767	626,407	71,807	12.9%					
Wholesale Trade	18,805	15,159	16,421	18,627	- 178	-0.9%					
Retail Trade	102,090	90,457	101,343	114,647	12,557	12.3%					
Transportation and Warehousing	11,876	10,650	12,440	15,248	3,372	28.4%					
Utilities	1,962	1,480	1,819	1,777	- 185	-9.4%					
Information	10,324	8,073	8,135	7,863	- 2,461	-23.8%					
Finance and Insurance	22,647	18,181	18,386	18,985	- 3,662	-16.2%					
Real Estate and Rentals	16,114	14,125	15,066	18,104	1,990	12.3%					
Professional and Technical Services	30,312	26,148	30,184	35,409	5,097	16.8%					
Management of Companies	7,034	6,205	6,140	5,805	- 1,229	-17.5%					
Administrative and Waste Services	60,429	36,688	38,466	49,751	- 10,678	-17.7%					
Education and Health Services	124,536	131,926	140,603	158,407	33,871	27.2%					
Leisure and Hospitality	90,288	89,405	102,899	121,840	31,552	34.9%					
Other Services	23,670	21,475	22,690	26,700	3,030	12.8%					
Public Administration	33,945	33,237	31,071	32,822	- 1,123	-3.3%					
Total, All Industries	676,327	577,795	628,781	732,629	56,302	8.3%					
Source: Florida Department of Econo	mic Opport	unity, 2018	3; Partners i	for Econom	ic Solutions	s, 2019.					



Table A-3. Charlotte County Employment as a Share of Southwest Florida, 2007-2017										
					2007-2017	7 Change				
Industry Sector	2007	2010	2013	2017	Number	Percent				
Goods-Producing	4.9%	4.7%	4.8%	4.7%	-0.2%	-3.5%				
Natural Resources and Mining	4.6%	4.4%	4.5%	4.4%	-0.1%	-2.7%				
Construction	5.7%	5.7%	5.9%	5.5%	-0.2%	-4.0%				
Manufacturing	2.8%	2.6%	2.9%	2.9%	0.1%	5.2%				
Service-Providing	6.6%	7.2%	7.0%	6.7%	0.1%	1.3%				
Wholesale Trade	3.7%	3.6%	3.6%	3.9%	0.2%	6.1%				
Retail Trade	8.5%	9.0%	8.5%	8.1%	-0.4%	-5.0%				
Transportation and Warehousing	5.4%	6.2%	6.3%	7.5%	2.2%	40.5%				
Utilities	2.3%	3.4%	3.0%	3.0%	0.6%	27.2%				
Information	5.9%	5.5%	5.1%	6.3%	0.4%	6.6%				
Finance and Insurance	6.7%	5.6%	5.6%	5.6%	-1.2%	-17.3%				
Real Estate and Rentals	5.5%	5.1%	4.8%	5.4%	-0.1%	-2.5%				
Professional and Technical Services	5.4%	4.9%	5.0%	4.6%	-0.7%	-13.6%				
Management of Companies	1.2%	1.1%	3.0%	2.5%	1.2%	99.2%				
Administrative and Waste Services	2.4%	5.0%	6.3%	4.6%	2.2%	93.0%				
Education and Health Services	8.3%	8.4%	8.0%	7.3%	-1.0%	-12.2%				
Leisure and Hospitality	5.6%	6.5%	6.1%	6.2%	0.6%	10.9%				
Other Services	5.5%	6.6%	7.2%	5.9%	0.3%	6.2%				
Public Administration	10.1%	10.2%	9.5%	9.6%	-0.5%	-5.4%				
Total, All Industries	6.3%	6.9%	6.7%	6.4%	0.1%	1.7%				
Source: Florida Department of Econo	mic Opport	unity, 2018	3; Partners	for Econom	ic Solutions	, 2019.				



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	Table A-4. Population by Age, 2018									
	City of Pun	ıta Gorda	Master F	lan Area	Charlotte	e County	Southwes	Southwest Florida ¹		
	Number	Percent	Number	Percent	Number	Percent	Number	Percent		
Population by Age										
0 to 19 Years	1,667	8.6%	2,656	9.8%	25,171	13.9%	384,125	18.6%		
20 to 24 Years	416	2.1%	697	2.6%	6,401	3.5%	97,135	4.7%		
25 to 34 Years	877	4.5%	1,448	5.3%	13,857	7.7%	210,209	10.2%		
35 to 44 Years	894	4.6%	1,454	5.4%	13,849	7.7%	199,482	9.7%		
45 to 54 Years	1,529	7.9%	2,211	8.1%	19,167	10.6%	233,632	11.3%		
55 to 64 Years	3,577	18.4%	4,703	17.3%	31,170	17.3%	307,715	14.9%		
65 to 74 Years	5,755	29.6%	7,523	27.7%	38,082	21.1%	340,395	16.5%		
75 to 84 Years	3,571	18.3%	4,846	17.9%	23,316	12.9%	206,884	10.0%		
85 Years and over	1,187	6.1%	1,595	5.9%	9,512	5.3%	87,115	4.2%		
Total	19,473	100.0%	27,133	100.0%	180,525	100.0%	2,066,692	100.0%		
Median Age	66.3		65.5		59.2		51.3			

Note: ¹Southwest Florida includes Charlotte, Collier, Lee, Manatee and Sarasota counties. Source: ESRI, Demographic and Income Profile, 2019; Partners for Economic Solutions, 2019.



	Tabl	le A-5. Popula	ation by Age,	2010-2023					
			Charlotte	e County					
l	20:	10	20	18	2023				
Age	Number	Percent	Number	Percent	Number	Percent			
Population by Age									
0 to 19 Years	25,685	16.1%	25,171	13.9%	26,529	13.6%			
20 to 24 Years	5,805	3.6%	6,401	3.5%	5,879	3.0%			
25 to 34 Years	11,186	7.0%	13,857	7.7%	14,358	7.3%			
35 to 44 Years	14,095	8.8%	13,849	7.7%	15,850	8.1%			
45 to 54 Years	21,232	13.3%	19,167	10.6%	18,019	9.2%			
55 to 64 Years	27,376	17.1%	31,170	17.3%	31,466	16.1%			
65 to 74 Years	28,945	18.1%	38,082	21.1%	43,596	22.3%			
75 to 84 Years	18,884	11.8%	23,316	12.9%	29,218	14.9%			
85 Years and Over	6,770	4.2%	9,512	5.3%	10,641	5.4%			
Total Population	159,978	100.0%	180,525	100.0%	195,556	100.0%			
Median Age	55.8		59.2		61.1				
	Southwest Florida ¹								
	20:	10	20	18	2023				
Age	Number	Percent	Number	Percent	Number	Percent			
0 to 19 Years	370,002	20.5%	384,125	18.6%	417,280	18.3%			
20 to 24 Years	85,598	4.7%	97,135	4.7%	95,801	4.2%			
25 to 34 Years	173,549	9.6%	210,209	10.2%	229,629	10.1%			
35 to 44 Years	194,971	10.8%	199,482	9.7%	228,996	10.1%			
45 to 54 Years	239,498	13.3%	233,632	11.3%	229,390	10.1%			
55 to 64 Years	260,923	14.5%	307,715	14.9%	317,972	14.0%			
65 to 74 Years	253,317	14.1%	340,395	16.5%	392,921	17.3%			
75 to 84 Years	163,843	9.1%	206,884	10.0%	264,418	11.6%			
85 Years and Over	60,832	3.4%	87,115	4.2%	98,363	4.3%			
Total Population	1,802,533	100.0%	2,066,692	100.0%	2,274,770	100.0%			
Median Age	48.3		51.3		52.4				

Note: ¹Southwest Florida includes Charlotte, Collier, Lee, Manatee and Sarasota counties. Source: ESRI, Demographic and Income Profile, 2019; Partners for Economic Solutions, 2019.



Table A-6. Annual Migration to Charlotte County, 2012-2016							
	Number	Percent					
Nonmovers	140,890	83.6%					
Movers within Charlotte County	11,624	6.9%					
Movers from elsewhere in Florida	7,195	4.3%					
Movers from different state	7,821	4.6%					
Movers from abroad	1,004	0.6%					
Total population one year and over	168,534	100.0%					
Source: American Community Survey, 2012-2016; Partners							
for Economic Solutions, 2019.	-						

Table A-7. Annual In-Migrants to Charlotte County by Age Group, 2011-2015 Former Residence Different Charlotte Different County in Total State Age Group Nonmovers County Florida Abroad Residents Percent Distribution by Migration Status 13% 3% 1% 100% Under 20 years 77% 5% 20 to 24 years 70% 12% 12% 5% 1% 100% 25 to 34 years 70% 6% 0% 100% 16% 8% 78% 100% 35 to 44 years 11% 6% 4% 1% 0% 45 to 54 years 83% 7% 5% 4% 100% 55 to 64 years 86% 4% 2% 7% 1% 100% 65 to 74 years 90% 3% 2% 5% 1% 100% 75 years or older 90% 5% 2% 2% 1% 100% **Total Residents** 83% 7%4% 4%1% 100% Percent Distribution by Age Group 16% 14% Under 20 years 26% 18% 11% 13% 20 to 24 years 4%7%12%5% 5% 4% 25 to 34 years 6% 15% 14%9% 5% 7% 8% 35 to 44 years 8% 12% 12% 7% 10% 45 to 54 years 12% 11% 16% 12% 1% 12% 22% 55 to 64 years 17% 9% 10% 26% 17% 65 to 74 years 21% 8% 9% 21% 22%20% 75 years or older 19% 12% 9% 9% 18% 17% 100% **Total Residents** 100% 100% 100% 100% 100% Source: American Community Survey, 2011-2015; Partners for Economic Solutions, 2019.



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Appendix Table A-8. Households by Size, 2010									
	City of Pu	nta Gorda	Master P	Master Plan Area		Charlotte County		Southwest Florida ¹	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
Households by Size									
1 Person	2,301	27.3%	3,133	27.8%	20,932	28.5%	220,920	28.4%	
2 People	5,037	59.7%	6,474	57.5%	35,634	48.6%	337,157	43.3%	
3 People	617	7.3%	881	7.8%	8,007	10.9%	93,717	12.0%	
4 People	312	3.7%	467	4.1%	5,221	7.1%	70,339	9.0%	
5 People	112	1.3%	191	1.7%	2,308	3.1%	33,186	4.3%	
6 People	44	0.5%	81	0.7%	834	1.1%	13,346	1.7%	
7+ People	20	0.2%	34	0.3%	434	0.6%	9,177	1.2%	
Total Households	8,443	100.0%	11,261	100.0%	73,370	100.0%	777,842	100.0%	
Average Household Size	1.9	95	1.9	99	2.1	L 4	2.5	28	

Source: 2010 U.S. Census; Partners for Economic Solutions, 2019.



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	Appendix Table A-9. Households by Tenure, 2000-2018											
	City of Punta Gorda		Master P	lan Area	Charlott	e County	Southwe	Southwest Florida ¹				
	Number	Percent	Number	Percent	Number	Percent	Number	Percent				
Tenure, 2000												
Owner	6,563	85.5%	8,563	85.2%	58,467	91.6%	477,335	77.3%				
Renter	1,115	14.5%	1,491	14.8%	5,392	8.4%	140,493	22.7%				
Tenure, 2010												
Owner	6,832	80.9%	9,211	81.8%	58,467	79.7%	567,170	72.9%				
Renter	1,611	19.1%	2,050	18.2%	14,903	20.3%	210,672	27.1%				
Tenure, 2018												
Owner	8,067	82.6%	10,789	81.7%	64,916	79.5%	638,788	72.2%				
Renter	1,705	17.4%	2,419	18.3%	16,732	20.5%	246,147	27.8%				

Source: ESRI, 2019; Partners for Economic Solutions, 2019.



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		Table A-10). Tenure by	Age of Hou	seholder, 20	10		
		City of Pu	nta Gorda		Master Plan Area			
	Ow	ner	Re	nter	Ow	ner	Renter	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Age of Householder								
15 to 24 years	15	0.2%	103	6.4%	33	0.4%	133	6.5%
25 to 34 years	73	1.1%	246	15.3%	158	1.7%	307	15.0%
35 to 44 years	212	3.1%	273	17.0%	353	3.8%	365	17.8%
45 to 54 years	545	8.0%	310	19.3%	802	8.7%	416	20.3%
55 to 64 years	1,471	21.5%	294	18.3%	1,935	21.0%	375	18.3%
65 to 74 years	2,401	35.1%	183	11.4%	3,159	34.3%	218	10.6%
75 to 84 years	1,687	24.7%	125	7.8%	2,207	24.0%	154	7.5%
85 years and over	431	6.3%	74	4.6%	565	6.1%	81	4.0%
Total	6,835	100.0%	1,608	100.0%	9,212	100.0%	2,049	100.0%
	Charlotte County Southwest Florida ¹							
	Ow	ner	Re	Renter		Owner		nter
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
15 to 24 years	347	0.6%	969	6.5%	4,332	0.8%	17,628	8.4%
25 to 34 years	2,014	3.4%	2,463	16.5%	28,928	5.1%	45,280	21.5%
35 to 44 years	4,236	7.2%	2,692	18.1%	58,279	10.3%	41,679	19.8%
45 to 54 years	8,358	14.3%	2,843	19.1%	92,594	16.3%	38,877	18.5%
55 to 64 years	12,726	21.8%	2,190	14.7%	120,528	21.2%	26,293	12.5%
65 to 74 years	15,833	27.1%	1,553	10.4%	135,783	23.9%	16,281	7.7%
75 to 84 years	11,337	19.4%	1,285	8.6%	95,874	16.9%	13,149	6.3%
85 years and over	3,624	6.2%	900	6.0%	31,370	5.5%	10,967	5.2%
Total	58,475	100.0%	14,895	100.0%	567,688	100.0%	210,154	100.0%

Source: ESRI, Housing Profile, 2019; Partners For Economic Solutions, 2019.



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Table A-11. Households by Income, 2018									
	City of Pun	ta Gorda	Master P	lan Area	Charlotte	e County	Southwest	; Florida ¹	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
Household Income									
Less than \$25,000	1,651	16.9%	2,555	19.3%	17,729	21.7%	170,543	19.3%	
\$25,000 to \$34,999	1,049	10.7%	1,546	11.7%	9,897	12.1%	93,751	10.6%	
\$35,000 to \$49,999	1,322	13.5%	2,007	15.2%	14,218	17.4%	133,927	15.1%	
\$50,000 to \$74,999	1,814	18.6%	2,359	17.9%	17,199	21.1%	172,343	19.5%	
\$75,000 to \$99,999	1,313	13.4%	1,688	12.8%	9,464	11.6%	108,751	12.3%	
\$100,000 to \$149,999	1,168	12.0%	1,413	10.7%	7,808	9.6%	109,874	12.4%	
\$150,000 or more	1,454	14.9%	1,641	12.4%	5,333	6.5%	95,746	10.8%	
Total	9,771	100.0%	13,209	100.0%	81,648	100.0%	884,935	100.0%	
Median Household									
Income	\$59,507		\$ 53,	\$53,775		\$48,544		\$54,622	

Source: ESRI, Household Income Profile, 2019; Partners For Economic Solutions, 2019.



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	Table A-12. Households by Wealth, 2018										
	City of Pun	ta Gorda	Master Plan Area		Charlott	e County	Southwest	t Florida ¹			
	Number	Percent	Number	Percent	Number	Percent	Number	Percent			
Household Wealth ²											
Less than \$15,000	1,347	13.8%	2,024	15.3%	14,627	17.9%	180,835	20.4%			
\$15,000 to \$34,999	395	4.0%	578	4.4%	4,862	6.0%	59,696	6.7%			
\$35,000 to \$49,999	213	2.2%	308	2.3%	2,649	3.2%	30,193	3.4%			
\$50,000 to \$74,999	322	3.3%	459	3.5%	3,739	4.6%	41,311	4.7%			
\$75,000 to \$99,999	286	2.9%	413	3.1%	3,504	4.3%	39,373	4.4%			
\$100,000 to \$149,999	481	4.9%	723	5.5%	5,814	7.1%	61,476	6.9%			
\$150,000 to \$249,999	1,017	10.4%	1,523	11.5%	10,870	13.3%	99,952	11.3%			
\$250,000 to \$499,999	1,739	17.8%	2,440	18.5%	15,611	19.1%	136,266	15.4%			
\$500,000 or more	3,970	40.6%	4,740	35.9%	19,972	24.5%	235,833	26.6%			
Total	9,770	100.0%	13,208	100.0%	81,648	100.0%	884,935	100.0%			
Median Household	-						-				
Wealth	\$336,	593	\$287,449		\$192,128		\$172,360				
Average Household Wealth	\$2,314	.,070	\$2,05	8,668	\$1,31	0,858	\$1,32'	7,936			

Source: ESRI, Household Income Profile, 2019; Partners For Economic Solutions, 2019.

²Net worth is total household wealth minus debt, secured and unsecured. Net worth includes home equity, equity in pension plans, net equity in vehicles, IRAs and Keogh accounts, business equity, interest-earning assets and mutual fund shares, stocks, etc.



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Table A-13. Punta Gorda Household Wealth by Age of Householder, 2018												
		Age of Householder										
	<25	25 to 34	35 to 44	45 to 54	55 to 64	65 to 74	75 and Over					
Household Wealth ²												
Less than \$50,000	94	307	263	307	402	382	202					
\$50,000 to \$99,999	7	48	71	74	97	156	156					
\$100,000 to \$149,999	-	18	34	61	132	140	96					
\$150,000 to \$249,999	-	11	30	89	221	376	290					
\$250,000 or more	-	14	61	224	952	2,193	2,265					
Total	101	398	459	755	1,804	3,247	3,009					
Median Household												
Wealth	\$9,967	\$13,150	\$31,224	\$96,487	>\$250,000	>\$250,000	>\$250,000					
Average Household												
Wealth	\$19,312	\$68,440	\$332,507	\$1,021,469	\$2,476,898	\$2,719,238	\$2,777,585					

Source: ESRI, Household Income Profile, 2019; Partners For Economic Solutions, 2019.

²Net worth is total household wealth minus debt, secured and unsecured. Net worth includes home equity, equity in pension plans, net equity in vehicles, IRAs and Keogh accounts, business equity, interest-earning assets and mutual fund shares, stocks, etc.



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Table	Table A-14. Employed Population Aged 16 and Over by Occupation, 2018										
	City of Pu	City of Punta Gorda		Master Plan Area		County	Southwest Florida ¹				
Industry/ Occupation	Number	Percent	Number	Percent	Number	Percent	Number	Percent			
Employed Residents by Occupation											
White Collar	3,910	71.4%	5,286	68.4%	36,072	58.2%	488,127	58.3%			
Management, Business, Financial	887	16.2%	1,090	14.1%	7,252	11.7%	115,543	13.8%			
Professional Services	1,024	18.7%	1,275	16.5%	11,032	17.8%	149,034	17.8%			
Sales	904	16.5%	1,267	16.4%	8,367	13.5%	113,031	13.5%			
Administrative Support	1,095	20.0%	1,654	21.4%	9,483	15.3%	111,357	13.3%			
Services	958	17.5%	1,406	18.2%	14,503	23.4%	195,920	23.4%			
Blue Collar	608	11.1%	1,036	13.4%	11,404	18.4%	153,220	18.3%			
Farming, Forestry, Fishing	11	0.2%	23	0.3%	372	0.6%	10,047	1.2%			
Construction, Extraction	230	4.2%	371	4.8%	4,091	6.6%	49,399	5.9%			
Installation, Maintenance, Repair	99	1.8%	193	2.5%	2,417	3.9%	30,142	3.6%			
Production	164	3.0%	240	3.1%	2,045	3.3%	25,118	3.0%			
Transportation, Material Moving	104	1.9%	201	2.6%	2,541	4.1%	39,352	4.7%			
Total	5,476	100.0%	7,728	100.0%	61,979	100.0%	837,267	100.0%			

Source: ESRI, Community Profile, 2019; Partners for Economic Solutions, 2019.



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Table A-15. Employed Population Aged 16 and Over by Industry, 2017										
	City of Pu	nta Gorda	Master P	lan Area	Charlotte	County	Southwest Florida ¹			
Industry/ Occupation	Number	Percent	Number	Percent	Number	Percent	Number	Percent		
Employed Residents by Industry										
Agriculture/Mining	27	0.5%	46	0.6%	372	0.6%	11,722	1.4%		
Construction	350	6.4%	510	6.6%	5,516	8.9%	77,029	9.2%		
Manufacturing	257	4.7%	363	4.7%	2,541	4.1%	35,165	4.2%		
Wholesale Trade	164	3.0%	178	2.3%	868	1.4%	15,908	1.9%		
Retail Trade	1,040	19.0%	1,584	20.5%	10,412	16.8%	118,892	14.2%		
Transportation/Utilities	175	3.2%	286	3.7%	2,603	4.2%	30,979	3.7%		
Information	93	1.7%	108	1.4%	620	1.0%	10,047	1.2%		
Finance/Insurance/Real Estate	531	9.7%	665	8.6%	4,091	6.6%	62,795	7.5%		
Services	2,618	47.8%	3,570	46.2%	31,671	51.1%	444,589	53.1%		
Public Administration	219	4.0%	417	5.4%	3,285	5.3%	30,142	3.6%		
Total	5,476	100.0%	7,728	100.0%	61,979	100.0%	837,267	100.0%		

Source: ESRI, Community Profile, 2019; Partners for Economic Solutions, 2019.



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	Table A-16. Means of Transportation to Work, 2012-2016										
	City of Pu	City of Punta Gorda		lan Area	Charlotte	County	Southwest	Florida ¹			
	Employed		Employed		Employed		Employed				
Workers 16 and Over	Residents	Percent	Residents	Percent	Residents	Percent	Residents	Percent			
Means of Transportation											
Car, Truck, or Van	3,801	78.7%	5,449	81.6%	49,116	87.9%	676,524	88.5%			
Drove alone	3,428	71.0%	5,040	75.5%	43,924	78.6%	604,875	79.1%			
Carpooled	373	7.7%	409	6.1%	5,192	9.3%	71,649	9.4%			
Public Transportation											
(excluding taxicab)	20	0.4%	23	0.3%	88	0.2%	8,891	1.2%			
Walked	79	1.6%	114	1.7%	564	1.0%	8,905	1.2%			
Taxicab , Motorcycle,											
Bicycle, Other	266	5.5%	349	5.2%	2,089	3.7%	20,511	2.7%			
Worked from Home	663	13.7%	740	11.1%	4,007	7.2%	49,556	6.5%			
Total	4,829	100.0%	6,675	100.0%	55,864	100.0%	764,387	100.0%			

Source: U.S. Census Bureau, 2011-2015 American Community Survey (ACS); Partners for Economic Solutions, 2017.



Table A-17. Commuting	g Distances fo	or Persons W	orking in Pu	nta Gorda, 20)15
	Less than 10 Miles	10 to 24 Miles	25 to 50 Miles	More than 50 Miles	Total
Total Workers by Monthly Earning	s				
\$1,250 per month or less	825	296	148	309	1,578
\$1,251 to \$3,333 per month	1,673	651	225	432	2,981
More than \$3,333 per month	1,616	978	329	294	3,217
All Workers	4,114	1,925	702	1,035	7,776
Percent Distribution by Monthly E	arnings				
\$1,250 per month or less	52.3%	18.8%	9.4%	19.6%	100.0%
\$1,251 to \$3,333 per month	56.1%	21.8%	7.5%	14.5%	100.0%
More than \$3,333 per month	50.2%	30.4%	10.2%	9.1%	100.0%
All Workers	52.9%	24.8%	9.0%	13.3%	100.0%
Total Workers by Worker Age					
29 years or younger	647	264	120	253	1,284
30 to 54 years	2,056	1,129	364	539	4,088
55 years or older	1,411	532	218	243	2,404
All Workers	4,114	1,925	702	1,035	7,776
Percent Distribution by Worker Age	e				
29 years or younger	50.4%	20.6%	9.3%	19.7%	100.0%
30 to 54 years	50.3%	27.6%	8.9%	13.2%	100.0%
55 years or older	58.7%	22.1%	9.1%	10.1%	100.0%
All Workers	52.9%	24.8%	9.0%	13.3%	100.0%
Total Workers by Industry Group					
Goods-producing industries	108	57	24	25	214
Trade, transportation and utilities	497	233	138	334	1,202
Other services	3,509	1,635	540	676	6,360
All Workers	4,114	1,925	702	1,035	7,776
Percent Distribution by Industry G	roup				
Goods-producing industries	50.5%	26.6%	11.2%	11.7%	100.0%
Trade, transportation and utilities	41.3%	19.4%	11.5%	27.8%	100.0%
Other services	55.2%	25.7%	8.5%	10.6%	100.0%
All Workers	52.9%	24.8%	9.0%	13.3%	100.0%

Source: U.S. Census Bureau, On The Map Work Area Profile Reports, 2019; Partners for Economic Solutions, 2019.



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	Table A-18. Housing Units by Number of Units in Structure, 2012-2016										
	City of Punta Gorda		Master Plan Area		Charlotte County		Southwest Florida ¹				
	Number	Percent	Number	Percent	Number	Percent	Number	Percent			
Units in Structure											
1, Detached	7,174	57.5%	9,257	56.6%	67,434	66.4%	578,585	52.9%			
1, Attached	665	5.3%	710	4.3%	2,588	2.5%	78,588	7.2%			
2	211	1.7%	315	1.9%	2,226	2.2%	27,075	2.5%			
3 to 4	931	7.5%	999	6.1%	4,039	4.0%	46,515	4.3%			
5 to 9	1,040	8.3%	1,097	6.7%	4,513	4.4%	60,417	5.5%			
10 to 19	952	7.6%	951	5.8%	4,142	4.1%	67,424	6.2%			
20 to 49	728	5.8%	728	4.4%	3,060	3.0%	64,343	5.9%			
50 or more	366	2.9%	374	2.3%	2,295	2.3%	57,310	5.2%			
Mobile Home	400	3.2%	1,895	11.6%	11,012	10.8%	111,767	10.2%			
Other	-	0.0%	38	0.2%	223	0.2%	1,440	0.1%			
Total	12,467	100.0%	16,364	100.0%	101,532	100.0%	1,093,464	100.0%			

Note: ¹Southwest Florida includes Charlotte, Collier, Lee, Manatee and Sarasota counties. Source: ESRI American Community Survey (ACS), 2012-2016; Partners for Economic Solutions, 2019.

	Table A-19. Housing Units by Year Built, 2012-2016										
	City of Punta Gorda		Regional M Ar		Charlotte	County	Southwes	Southwest Florida ¹			
	Number	Percent	Number	Percent	Number	Percent	Number	Percent			
Year Built	Year Built										
2010 or later	211	1.7%	342	2.1%	1,326	1.3%	23,013	2.1%			
2000 to 2009	3,830	30.7%	5,194	31.7%	25,438	25.1%	290,669	26.6%			
1990 to 1999	3,043	24.4%	3,494	21.4%	17,588	17.3%	200,636	18.3%			
1980 to 1989	2,714	21.8%	3,351	20.5%	29,281	28.8%	244,973	22.4%			
1970 to 1979	1,904	15.3%	2,494	15.2%	16,279	16.0%	191,973	17.6%			
1960 to 1969	326	2.6%	732	4.5%	7,267	7.2%	78,400	7.2%			
1950 to 1959	221	1.8%	480	2.9%	3,474	3.4%	44,348	4.1%			
1940 to 1949	52	0.4%	69	0.4%	306	0.3%	8,577	0.8%			
1939 or Earlier	166	1.3%	207	1.3%	573	0.6%	10,875	1.0%			
Total	12,467	100.0%	16,363	100.0%	101,532	100.0%	1,093,464	100.0%			
Median Year Built	1993		1992		1988		1989				

Note: ¹Southwest Florida includes Charlotte, Collier, Lee, Manatee and Sarasota counties.

Source: ESRI American Community Survey (ACS), 2012-2016; Partners For Economic Solutions, 2019.



Table A-20. Housing by Tenure and Vacancy Status, 2018										
	City of Pun	City of Punta Gorda Master Plan Area Charlotte County Southwest Florida 1								
	Number	Percent	Number	Percent	Number	Percent	Number	Percent		
Occupied Units										
Owner-Occupied Units	8,063	61.1%	10,797	60.1%	64,877	59.0%	638,490	52.7%		
Renter-Occupied Units	1,709	12.9%	2,411	13.4%	16,771	15.2%	246,445	20.3%		
Vacant Units 3,431 26.0% 4,744 26.4% 28,379 25.8% 327,187 27.0%										
Total Units 13,203 100.0% 17,952 100.0% 110,027 100.0% 1,212,122 100.0%										
Source: ESRI, Housing Profile, 2019; Partners for Economic Solutions, 2019.										

Table A-21. Vacant Housing by Status, 2010										
	City of Pun	City of Punta Gorda		Master Plan Area		e County	Southwest Florida ¹			
	Number	Percent	Number	Percent	Number	Percent	Number	Percent		
Vacant Units - 2010										
Vacant Units										
For rent	392	12.5%	488	11.5%	3,479	12.8%	41,859	14.3%		
Rented, not occupied	31	1.0%	35	0.8%	176	0.6%	2,189	0.7%		
For sale only	467	14.9%	579	13.6%	3,375	12.4%	31,685	10.8%		
Sold, not occupied	58	1.8%	69	1.6%	518	1.9%	4,907	1.7%		
Seasonal, recreation use	1,616	51.5%	2,350	55.2%	15,411	56.5%	172,527	59.0%		
For seasonal workers	-	0.0%	-	0.0%	8	0.0%	284	0.1%		
Other vacant	573	18.3%	734	17.3%	4,295	15.8%	38,839	13.3%		
Total Vacant Units	3,137	100.0%	4,255	100.0%	27,262	100.0%	292,290	100.0%		

Note: ¹Southwest Florida includes Charlotte, Collier, Lee, Manatee and Sarasota counties.

Source: ESRI, Housing Profile, 2019; Partners For Economic Solutions, 2019.

Table A-22. Charlotte County Employment in Office-Using Industries, 2007-2017									
					2007-201	7 Change			
Industry Sector	2007	2010	2013	2017	Number	Percent			
Information	612	440	415	497	- 115	-18.8%			
Finance and Insurance	1,528	1,025	1,035	1,059	- 469	-30.7%			
Professional and Business Services ¹	2,142	2,180	3,049	3,053	911	42.5%			
Educational Services ²	1,702	1,698	1,549	1,604	- 98	-5.8%			
Health Care and Social Assistance ³	5,834	6,354	6,654	6,856	1,022	17.5%			
Public Administration	3,431	3,384	740	3,137	- 294	-8.6%			
Total in Office-Using Sectors	15,249	15,081	18,618	16,206	957	6.3%			

Note: ¹Excludes waste management employees.

Source: Florida Department of Economic Opportunity, 2018; Partners for Economic Solutions, 2019.

 $^{^2}$ Excludes 35 percent of employees estimated to be employed in institutional buildings rather than office space.

³Excludes 25 percent of employees estimated to be employed in hospitals.





Table A-23. Projected Charlotte County Employment in Office-Using Industries, 2017-2030

				2017-203	0 Change
Industry Sector	2017	2025	2030	Number	Percent
Information	497	540	570	73	14.7%
Finance and Insurance	1,059	1,080	1,100	41	3.9%
Professional and Business Services ¹	3,053	3,070	3,080	27	0.9%
Educational Services ²	1,604	1,720	1,800	196	12.2%
Health Care and Social Assistance ³	6,856	7,280	7,560	704	10.3%
Public Administration	3,137	3,330	3,460	323	10.3%
Total in Office-Using Sectors	16,206	17,020	17,570	1,364	8.4%

Note: ¹Excludes waste management employees.

Source: Florida Department of Economic Opportunity, 2018; Partners for Economic Solutions, 2019

Table A-24. Punta Gorda Airport Passenger Counts, 2008-2018					
]	Passenger Count	;		
Year	Enplaned	Deplaned	Total		
2008	54,639	55,282	109,921		
2009	63,001	66,024	129,025		
2010	90,240	92,183	182,423		
2011	146,330	145,296	291,626		
2012	109,644	109,713	219,357		
2013	166,062	167,549	333,611		
2014	314,244	313,831	628,075		
2015	418,017	418,455	836,472		
2016	588,471	559,832	1,148,303		
2017	643,998	649,339	1,293,337		
2018	786,911	790,253	1,577,164		
2018	786,911	790,253	1,577,164		

Source: Charlotte County Aviation Authority, 2019; Partners for Economic Solutions, 2019.

 $^{^2}$ Excludes 35 percent of employees estimated to be employed in institutional buildings rather than office space.

³Excludes 25 percent of employees estimated to be employed in hospitals.





Table A-25. Tourist Lodging Expenditure Trends, Charlotte County					
Year	Total Expenditures				
1997/1998	\$39.0				
1998/1999	\$38.2				
1999/2000	\$41.2				
2000/2001	\$46.7				
2001/2002	\$42.6				
2002/2003	\$41.8				
2003/2004	\$47.2				
2004/2005	\$45.2				
2005/2006	\$43.7				
2006/2007	\$44.0				
2007/2008	\$42.9				
2008/2009	\$41.0				
2009/2010	\$41.5				
2010/2011	\$42.9				
2011/2012	\$49.2				
2012/2013	\$50.7				
2013/2014	\$60.0				
2014/2015	\$71.4				
2015/2016	\$75.9				
2016/2017	\$78.7				
2017/2018	\$82.5				

Note: Expenditures in millions of current, inflated dollars.

Estimated based on Tourist Development Tax receipts.

Source: Charlotte Harbor Visitor and Convention Bureau, 2019; Partners for Economic Solutions, 2019.



Table A-26. Hotel Occupancy and Rate Trends, Charlotte County, 2014-Q1 2018								
	2013	2014	2015	2016	2017			
Occupancy Rate								
January	49.9%	63.2%	71.1%	71.9%	71.1%			
February	69.1%	80.5%	86.4%	82.8%	77.0%			
March	75.1%	83.0%	86.0%	82.0%	85.9%			
April	48.6%	60.7%	66.0%	66.7%	72.4%			
May	43.4%	52.8%	56.3%	60.2%	66.7%			
June	41.7%	49.6%	55.1%	55.7%	60.5%			
July	40.9%	52.6%	54.7%	57.4%	58.9%			
August	42.0%	50.0%	49.0%	49.9%	54.3%			
September	39.7%	41.4%	51.6%	51.7%	70.9%			
October	46.9%	48.1%	56.7%	60.5%	77.6%			
November	50.3%	50.2%	60.3%	59.8%	71.6%			
December	45.7%	54.7%	61.3%	60.3%	68.0%			
Annual Average	49.3%	57.1%	62.7%	63.1%	69.5%			
Average Daily Ra	te							
January	\$78.20	\$86.98	\$87.86	\$100.42	\$102.15			
February	\$92.28	\$110.59	\$126.17	\$141.00	\$139.02			
March	\$103.34	\$119.73	\$133.55	\$143.52	\$150.71			
April	\$79.81	\$91.22	\$95.26	\$91.53	\$93.34			
May	\$73.84	\$80.46	\$82.67	\$83.17	\$86.60			
June	\$71.77	\$74.60	\$76.77	\$80.42	\$82.62			
July	\$71.91	\$73.41	\$78.66	\$81.38	\$81.71			
August	\$73.60	\$75.90	\$75.83	\$77.30	\$79.34			
September	\$73.15	\$73.87	\$77.23	\$78.43	\$88.33			
October	\$75.18	\$77.31	\$82.13	\$81.59	\$89.40			
November	\$76.04	\$75.92	\$82.30	\$82.02	\$89.78			
December	\$75.53	\$78.09	\$87.08	\$85.04	\$92.30			
Annual Average	\$78.65	\$84.69	\$90.25	\$93.55	\$97.71			

Source: Smith Travel Research, 2014-2018; Charlotte Harbor Visitor and Convention Bureau; Partners for Economic Solutions, 2019.



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Table A-27. Punta Gorda Sales and Expenditures by Retail Category, 2017							
NAICS	Industry Group	Demand (Retail Potential)	Citywide Retail Sales	Retail Gap	Number of Businesses		
Neighbor	hood Goods and Services						
445	Food & Beverage Stores	\$63,817,444	\$34,653,315	\$29,164,129	8		
4451	Grocery Stores	\$58,009,280	\$27,913,584	\$30,095,696	2		
4452	Specialty Food Stores	\$2,634,718	\$6,739,731	-\$4,105,013	6		
4453	Beer, Wine & Liquor Stores	\$3,173,446	\$0	\$3,173,446	-		
446, 4461	Health & Personal Care Stores	\$26,730,708	\$15,426,127	\$11,304,581	9		
	Total Neighborhood Goods and Services	\$90,548,152	\$50,079,442	\$40,468,710	17		
Eating an	nd Drinking						
722	Food Services & Drinking Places	\$38,307,643	\$32,833,184	\$5,474,459	58		
7225	Restaurant and Eating Places	\$34,437,401	\$32,087,337	\$2,350,064	53		
7223	Special Food Services	\$567,249	\$71,476	\$495,773	1		
7224	Drinking Places - Alcoholic Beverages	\$3,302,993	\$674,371	\$2,628,622	4		
	Total Eating and Drinking	\$38,307,643	\$32,833,184	\$5,474,459	58		
Shoppers	Goods (General Merchandise, Apparel and Access	sories, Furniture and	d Furnishings and	Other Shoppers G	ods (GAFO)		
452	General Merchandise Stores	\$58,461,215	\$7,220,483	\$51,240,732	7		
448	Clothing & Clothing Accessories Stores	\$17,538,639	\$12,630,399	\$4,908,240	25		
442	Furniture & Home Furnishings Stores	\$13,745,017	\$1,484,489	\$12,260,528	4		
443	Electronics & Appliance Stores	\$10,537,381	\$5,094,100	\$5,443,281	5		
451	Sporting Goods, Hobby, Book & Music Stores	\$8,777,780	\$3,993,768	\$4,784,012	9		
453	Miscellaneous Store Retailers	\$15,363,777	\$18,996,308	-\$3,632,531	39		
	Total Shoppers Goods	\$124,423,809	\$49,419,547	\$75,004,262	89		
Source: E	SRI, Retail Marketplace Profile, 2019; Partners f	or Economic Solution	ns, 2019.				

Table A-28. City of Punta Gorda Taxable Property Values, FY 2008-2019							
		Change from	Previous Year	New Con	New Construction		
Fiscal Year	Final Gross Taxable Value	Amount	Percent	Value	Percent of Previous Year Value		
2008	\$3,496	\$19	-0.6%	\$169	4.8%		
2009	\$3,062	\$434	-12.4%	\$115	3.3%		
2010	\$2,646	\$416	-13.6%	\$66	2.2%		
2011	\$2,448	\$198	-7.5%	\$24	0.9%		
2012	\$2,368	\$80	-3.3%	\$8	0.3%		
2013	\$2,270	\$98	-4.1%	\$17	0.7%		
2014	\$2,308	\$38	1.7%	\$10	0.4%		
2015	\$2,398	\$90	3.9%	\$33	1.4%		
2016	\$2,513	\$115	4.8%	\$24	1.0%		
2017	\$2,685	\$172	6.8%	\$38	1.5%		
2018	\$2,888	\$203	7.5%	\$51	1.9%		
2019	\$3,105	\$217	7.5%	\$60	2.1%		
Note: Taxable	values in mil	lions of dollars	S.				

Source: City of Punta Gorda FY 2019 Budget, 2018.





Table A-29. Local Government Half Cent Sales Tax Revenues, FY 2010-2019

Fiscal Year	Revenue	Percent Change
2010	\$1,027	2.1%
2011	\$1,021	-0.6%
2012	\$1,061	4.0%
2013	\$1,129	6.4%
2014	\$1,212	7.4%
2015	\$1,335	10.2%
2016	\$1,473	10.4%
2017	\$1,593	8.1%
2018	\$1,663	4.4%
2019	\$1,680	1.0%

Note: Revenues in thousands of dollars.

Source: City of Punta Gorda FY 2019 Budget, 2018.

Table A-30. Six Cent Gas Tax Revenues, FY 2010-2019

2010 2013							
Fiscal Year	Revenue	Percent Change					
2010	\$1,886	1.4%					
2011	\$1,868	-10.7%					
2012	\$1,955	4.8%					
2013	\$2,065	-0.9%					
2014	\$2,218	4.2%					
2015	\$2,442	4.4%					
2016	\$2,670	2.6%					
2017	\$2,862	1.0%					
2018	\$2,900	0.9%					
2019	\$3,100	3.2%					

Note: Revenues in thousands of dollars.

Source: City of Punta Gorda FY 2019 Budget,

2018.





Table A-31. Additional Five Cent Gas Tax Revenues, FY 2010-2019 Fiscal Year Revenue Percent Change 2010 \$242 -0.6% -2.9% \$235 2011 2012 5.8% \$248 -2.0% 2013 \$244 2014\$259 6.4%2015 \$267 2.9% 2016 \$275 2.9%2017\$277 1.1%2018 \$278 0.3%2019 \$281 1.0%

Note: Revenues in thousands of dollars. Source: City of Punta Gorda FY 2019 Budget, 2018.

Table A-32. 1% Local Option Sales Tax Revenues, FY 2010-2019							
Fiscal Year	Revenue	Percent Change					
2010	\$1,886	1.0%					
2011	\$1,868	-1.0%					
2012	\$1,955	4.6%					
2013	\$2,065	5.7%					
2014	\$2,218	7.4%					
2015	\$2,442	10.1%					
2016	\$2,670	9.3%					
2017	\$2,862	7.2%					
2018	\$2,900	1.3%					
2019	\$3,100	6.9%					

Note: Revenues in thousands of dollars. Source: City of Punta Gorda FY 2019 Budget, 2018.



Table A-33. Unfunded Capital Projects, FY 2019-2023							
Project	Total Requested Funding	Grant Applied for	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
City Hall Renovations - Phase II	\$49						
City Annex Renovations - Phase III	TBD						
Security Measures	\$139		\$42				
Harborwalk at Gilchrist Park:							
Living Shoreline Project		Contrib.	\$20				
Veterans Park - Phase II	\$450		\$450				
Harborwalk - US 41 NB Bridge							
Underpass Improvements	\$200	Yes	\$30	\$170			
Historic District Street Lights	\$330		\$30	\$30	\$270		
Park Wooden Pathways & Pier							
Pilings Replacements	\$625		\$125	\$125	\$125	\$125	\$125
Bethel St. Mark Historic District							
Infrastructure	\$2,750		\$550	\$550	\$550	\$550	\$550
Harborwalk East - Phase II	\$825			\$125	\$700		
MURT - W Henry St Connection	\$1,100				\$150		\$950
Historic District Markers	\$300				\$50	\$250	
US 17 (Marion & Olympia)							
Complete St - US 41 to Cooper	\$3,000	Yes				\$360	\$2,640
Royal Ponciana Improvements -							
Complete Street	\$2,500					\$250	\$2,250
Alligator Creek - US 41 NB -							
Pedestrian Bridge II	\$1,880	Yes				\$430	\$1,450
South Punta Gorda Park							
(Firestation II)	\$800					\$50	\$750
Trabue Park Improvements	\$780					\$60	\$700
US 41 @ Carmalita St Extension							
(ROW Acq. & Construction)	TBD					TBD	TBD
Total Unfunded Project Costs	\$15,728		\$1,247	\$1,000	\$1,845	\$2,075	\$9,415

Note: Funding estimates in thousands of dollars. Source: City of Punta Gorda FY 2019 Budget, 2018.



Table A-34. Tax Revenue Generation Factors						
	Annual F	Annual Revenue Generated per				
Tax	Household	Visitor	Employee ¹	County Tax		
Local Government Half Cent Tax	\$12.18	\$0.58		9.67%		
Electric Utility Tax ²	\$124		\$8.20			
Water Utility Tax ²	\$49.25					
Florida Power & Light Franchise Fee ²	\$99		\$6.64			
Communication Service Tax ³	\$81.60		\$0.031			
1% Local Option Sales Tax	\$228.00	\$10.85		\$10.85		
Six Cent Gas Tax	\$26.59	\$0.43	\$8.36	10.34%		
Additional Five Cent Gas Tax	\$2.54	\$0.04	\$0.80	6.74%		

Note: Revenue factors are expressed in constant 2018 dollars.

Source: The City of Punta Gorda, Florida Adopted Fiscal Year 2019 Budget, 2018; Charlotte County Property Appraiser database, 2018; Partners for Economic Soluitons, 2019.

¹Limited to the number of employees working in economic sectors that tend to occupy retail, ofice or industrial space, excluding government and hospital employees.

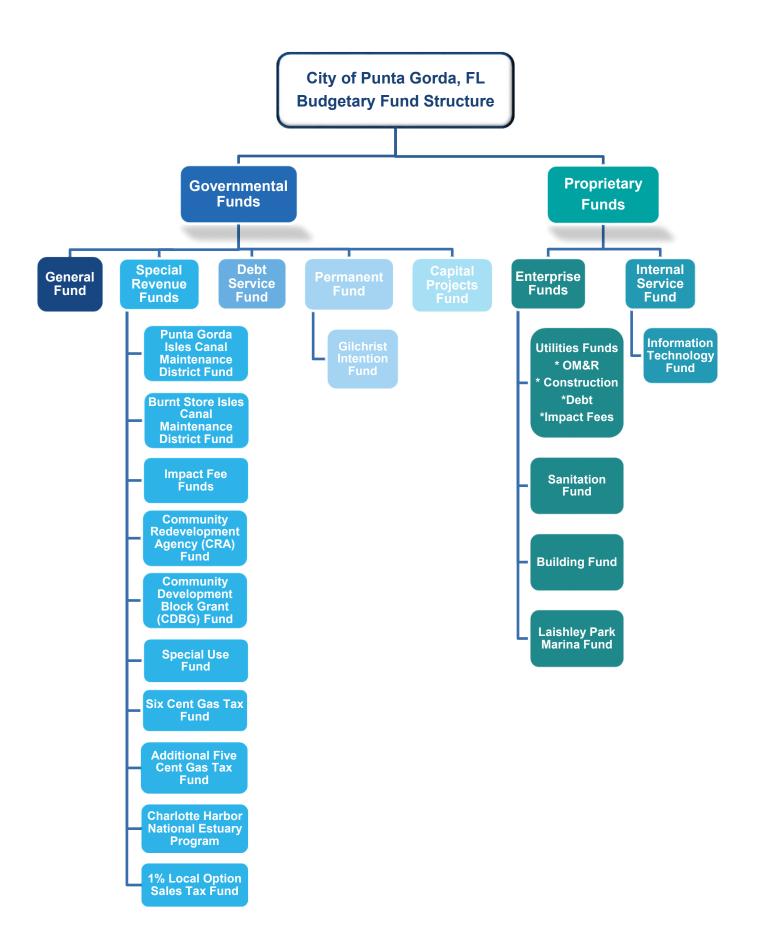
²Residentially-generated tax revenues are calculated per housing unit to include both year-round households and visitors.

 $^{^2}$ Commercially-geneated tax revenues are calculated per square foot of non-residential space.





Appendix B. Budgetary Fund Structure



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